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The Wabag Group

Financial Performance

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Management Comment





Rajiv Mittal Chairman & Managing Director

I am pleased that our half-year performance underscores the success of WABAG's focused strategy anchored on profitable growth, strong cash flows, and a robust order book position. Maintaining our Net Cash Positive position for the 11th consecutive quarter highlights our financial resilience and disciplined execution.

The strategic wins in Ultra-Pure Water and Compressed Bio-Gas opens new avenues in fast-growing 'Future Energy Solutions' segment. With a strong order book of around Rs. 160 billion and a well-diversified global presence, we are poised to accelerate our growth trajectory further and continue to drive enduring stakeholder value.

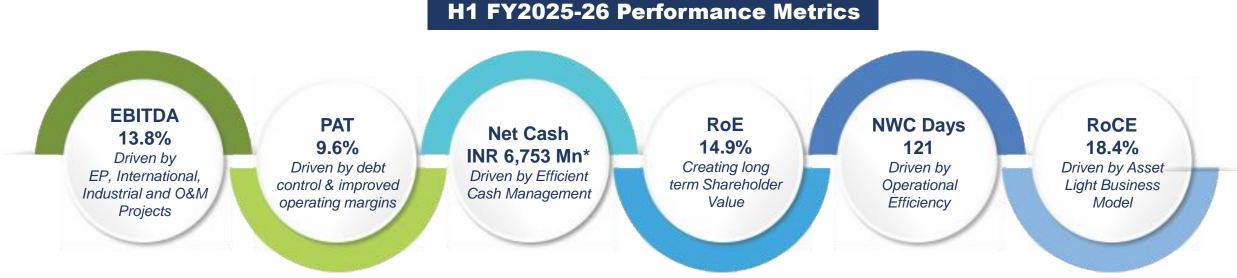


Performance Highlights



Consolidated (INR Million)	H1 FY26	Q2 FY26		
Order Backlog	160,199 ▲ 9.7% YoY			
Revenue	15,685 ▲ 18.2% YoY	8,345 ▲ 19.2% YoY		
EBITDA	2,161 ▲ 17.2% YoY	1,205 ▲ 17.0% YoY		
PAT	1,506 ▲ 19.9% YoY	848 ▲ 20.1% YoY		

- ♦ Strong Order Book of INR 160 Bn → Robust Revenue Visibility
- ◆ Secured break-through orders in "Future Energy Solutions" sector for, CBG plant in Uttar Pradesh and UPW, ETP & ZLD for Renewsys in Hyderabad
- Net Cash positive for 11th quarter in a row, driven by quality of order book and effective cash management
- Order Intake of INR 35 Bn secured in H1 FY26 and Preferred Bidder in projects worth over INR 30 Bn

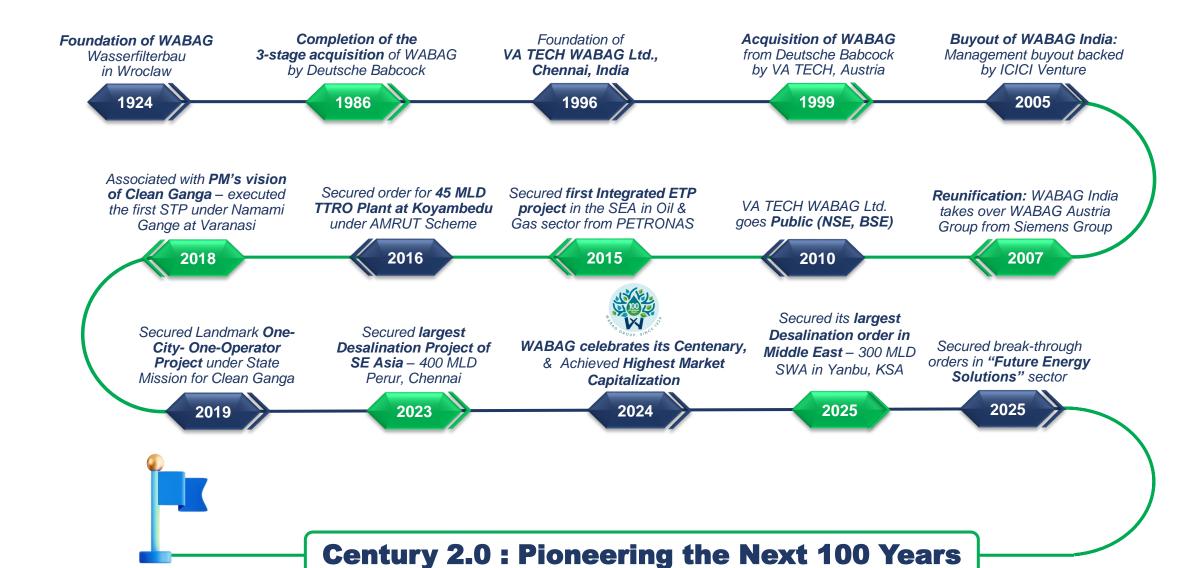




100 Years Young & Strong







Delivering Innovative Water Solutions Worldwide





* Largest Private Water Operator, Touched 96+ Mn lives globally Among the World's Top **Desalination Plant Suppliers**

Delivery Models

EP - EPC - DBO -O&M - BOOT - HAM





Sustainable **Solutions**

Desalination, Waste Water Treatment. Recycle & Reuse, Effluent Treatment, Drinking Water, ZLD, Sludge Treatment & Energy Recovery



Complete Lifecycle Partnership

Design - Procurement -Construction - Installation -Commissioning – O&M



25+ Countries Presence



125+ IPRs Developed in-house



1,600+ Wabagites across Locations



Global R&D Centres in Europe & India



1.500+ Plants executed since 1995



Asset Light Model



AA-/Stable & A1+ Credit Rating



Core Expertise in Engineering & Procurement (EP)



INR 160 Bn; Healthy Order Book with Robust Payment Security

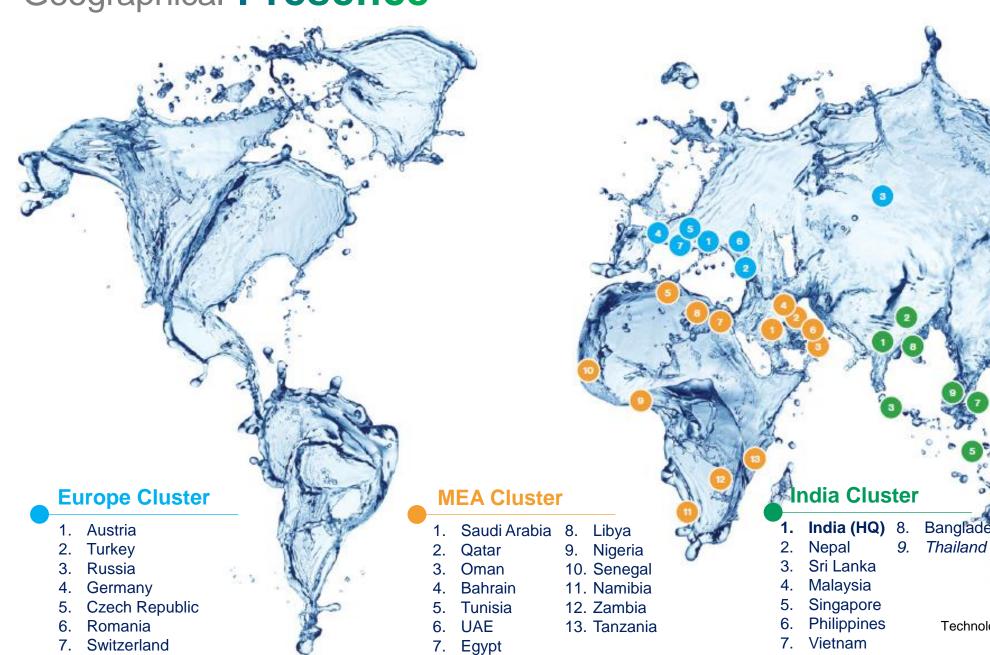


Promoting Manufactured Water, Circular Economy and **Resource Recovery**

Geographical Presence







- - Technology-first global water solutions provider 9

Leadership





Board of Directors



Rajiv Mittal Chairman & Managing Director



Milin Mehta Independent Director



S Varadarajan Whole Time Director & Chief Growth Officer



Vijaya Sampath **Independent Director**



Ranjit Singh Independent Director



Amit Goela Non-Executive & Non-Independent Director

Leadership Team



Skandaprasad Seetharaman Group Chief Financial Officer



Shailesh Kumar CEO, India Cluster



Rohan Mittal Head – Strategy & Business Growth – GCC



Mahmut Gedek CEO, Europe Cluster



V. Arulmozhi CFO, India Cluster



Anup Kumar Samal Company Secretary & **Compliance Officer**

Strength / Competitive Advantage







Core Capabilities

- End-to-end solutions (EPC + O&M lifecycle)
- Strong R&D, Technological Foresight & IP Portfolio
- Global presence with local execution
- Strong Brand / Execution Track Record / Pre-Qualifications
- Focus on Sustainability & Regulatory Alignment



Business Resilience & Visibility

- Adaptive Strategy & Portfolio Adjustments
- Strategic shift towards Higher Margin / Asset-Light Model
- Financial Discipline and Net Cash Position
- Strong Order Book / Payment Security
- Recurring & Annuity-style
 Revenue via O&M Contracts

Sustainable Development Goals & ESG Commitments







Our Path to Net Zero

Reducing GHG emissions through our sustainable solutions



Water Positive

Effective technology use for production of recycled water



Waste to Energy

Generating green energy for 25 years



Resource Recovery

Generating valuable Resources from waste



Circular Economy

Contributing to Circular Economy





- Reduction of emissions under direct control (scope 1 & scope 2) by 20% by 2035 through increase in renewable energy share
- Increase water positivity by 25% thru treatment of 1.25 Trillion litres/year by 2030



- To achieve **Zero Lost Time Injury** Frequency Rate (LTIFR)
- Increase gender diversity among employees thru 12% female employee mix by 2030



- Consistently enhance the governance practices of the Organization
- Independent Board consist of only 2 Executive Directors out of 6 Directors









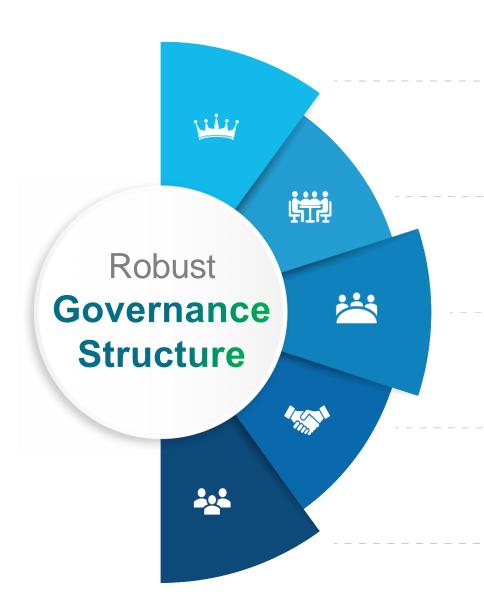




Robust Governance Structure







Shareholders

- **♦** Long-term **shareholder value creation**
- **♦** Strong engagement through transparent communication

Board

- **♦** Balanced, Independent and Diversified Board
- **♦ Experienced and vibrant Board of Directors** with requisite skills and expertise

Committees

- **♦** All seven committees are chaired by Independent Directors
- **♦** Committees entrusted with **effective governance**, **risk monitoring**, **strategy** planning & ethical practices

Management

- ◆ Professional Management with average 30 years of relevant experience
- **♦** Promoter among top 20 Transformative Leaders, top 3 Global Water Leaders and Global Asian of the year 2021-22

Employees & Stakeholders

- ♦ Promoting Healthy and Safe Work Practices
- **♦ Empowering employees; Shared ownership** through ESOPs

For the **Future**







PV Solar, Semi-conductor & Green H₂

- Well positioned as a complete water solution provider from Raw Water treatment UPW ETP/ZLD with long term O&M
- Actively pursuing opportunities with leading Solar and Green H₂ players in India
- Secured mega desalination order from PV Solar sector & a break-through order to deliver UPW, ETP & ZLD solutions for a Solar Cell Manufacturing Facility



Biogas to CBG

- Strategic tie up with 'Peak Sustainability Ventures' to establish 100 CBG plants
- Collaborated with one of the leading technology provider for Bio-CNG Projects
- Closely working with clients to advance projects and are actively participating in Tenders
- Bio-Gas Upgradation order for CBG production on BOT Model from one of the esteemed clients in India



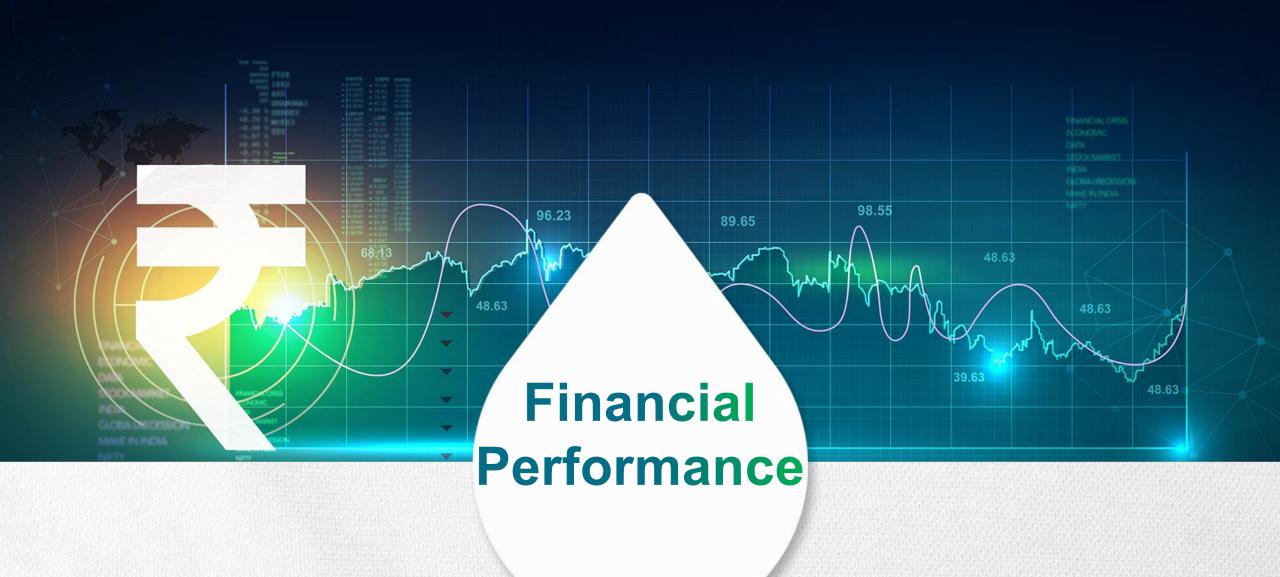
Blue Seed

- Initiative to foster innovation & support emerging start-ups
- Collaborating and working with few start-ups through pilot opportunities and exploring investment potential



Digitalization

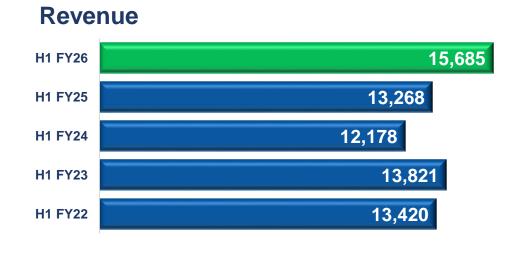
- Partnered with 'Pani Energy' to implement applied AI for water treatment plants
- Koyambedu TTRO Plant is powered with operational intelligence platform (AI)
- Exploring opportunities and technologies to digitalize our plants and networks in India and Middle East

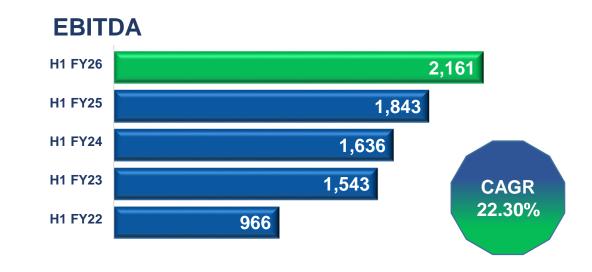


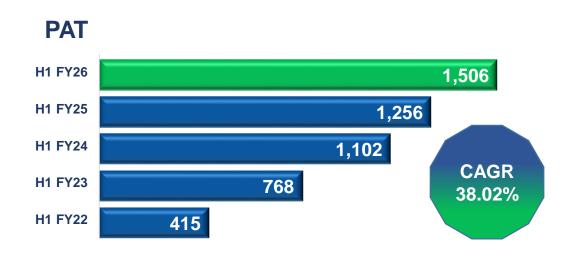
H1 FY'26 Key Financial Highlights













Revenue Breakup – H1 FY26





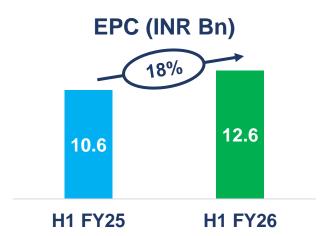
INR Mn

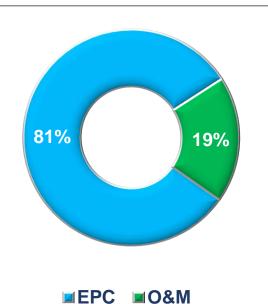
By Business Offering & Customer Segment

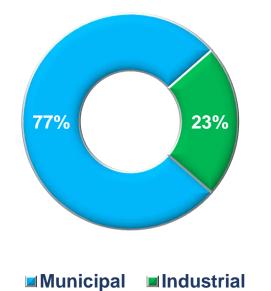
	Municipal	Industrial	Total
EPC	9,563	3,007	12,570
O&M	2,390	529	2,919
Grand Total	11,953	3,536	15,489

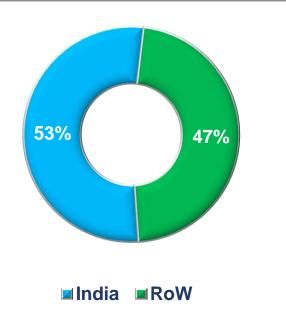
By Geography

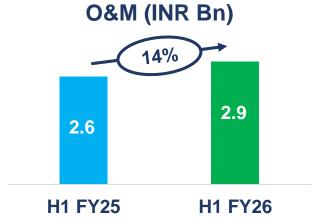
	Total
India	8,209
Overseas	7,280
Grand Total	15,489











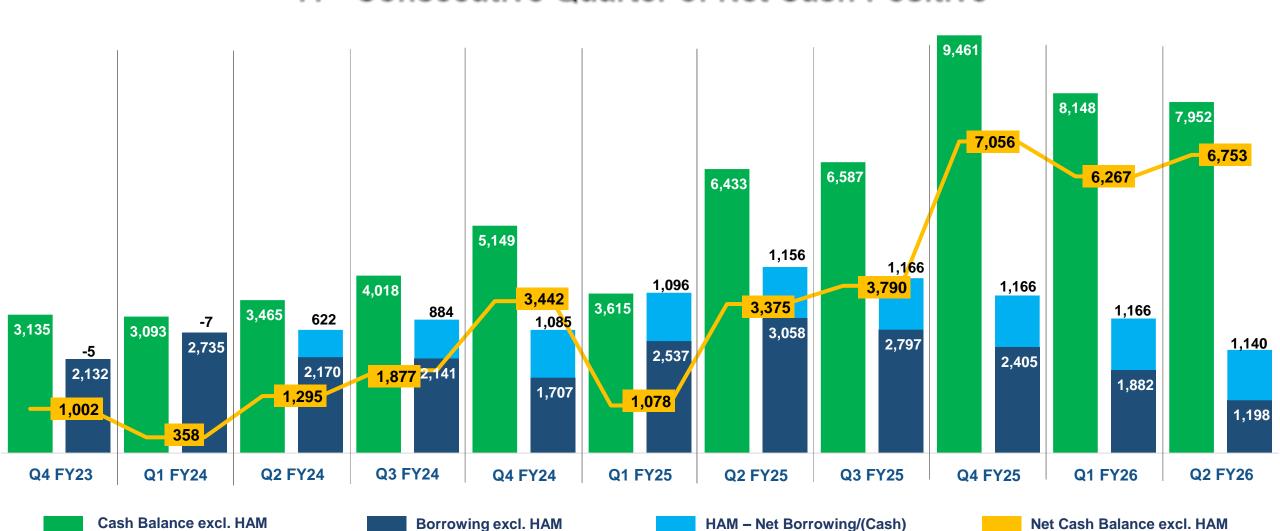
Cash & Debt Position





INR Mn

11th Consecutive Quarter of Net Cash Positive



Medium Term Outlook







Order Book 3x of Revenue Revenues 15 - 20% CAGR **EBITDA** 13 - 15%

RoCE >20% Asset Light O&M at 20% of Total Revenues

RoE >15%

Net Cash Positive



INR 160 Bn Strong Order Book

Revenues Up 18.2% (YoY) EBITDA 13.8% of H1 FY26 Revenue

RoCE 18.4% Asset Light

O&M 19% of H1 FY26 Revenue RoE 14.9% Net Cash Positive INR 6,753 Mn (excl. HAM)



4x of revenue; Strong growth visibility Growth on track; Driven by efficient Execution and New projects

Consistent improvement in profitability

Asset Light Business Model O&M on track to meet the outlook target Creating long term value for shareholders

Net Cash Positive; 11th consecutive quarter

Consolidated Profit & Loss Statement





						INR I
Particulars	H1 FY26	H1 FY25	YoY%	Q2 FY26	Q2 FY25	YoY%
Revenue from Operations	15,685	13,268	18.2%	8,345	7,003	19.2%
Cost of Sales	11,694	9,817		6,464	5,219	
Total Cost of Operations (TCO)	2,006	1,648		988	848	
Forex Loss/(Gain)	(176)	(40)		(312)	(94)	
EBITDA	2,161	1,843	17.2%	1,205	1,030	17.0%
EBITDA Margin (%)	13.8%	13.9%		14.4%	14.7%	
Net Interest (Income)/Cost	(84)	101		(36)	60	
Dividend Income	-	(15)		-	(15)	
Bank Charges	251	212		128	102	
Gain on Sale of Subsidiary & FA	-	(81)		-	(2)	
Depreciation & Amortization	31	32		17	13	
Tax	469	373		260	221	
Share of Profits / MI (Net)	(12)	(36)		(12)	(56)	
Profit After Tax	1,506	1,256	19.9%	848	706	20.1%
PAT Margins (%)	9.6%	9.5%		10.2%	10.1%	

Standalone Profit & Loss Statement





		I				INR I
Particulars	H1 FY26	H1 FY25	YoY%	Q2 FY26	Q2 FY25	YoY%
Revenue from Operations	13,302	11,592	14.8%	6,900	6,133	12.5%
Cost of Sales	9,909	8,539		5,334	4,556	
Total Cost of Operations (TCO)	1,736	1,404		875	741	
Forex Loss/(Gain)	(233)	(59)		(336)	(82)	
EBITDA	1,890	1,708	10.7%	1,027	918	11.9%
EBITDA Margin (%)	14.2%	14.7%		14.9%	15.0%	
Net Interest (Income)/Cost	(127)	55		(58)	33	
Bank Charges	224	193		120	93	
Gain on Sale of Fixed Assets	-	-		-	0	
Depreciation & Amortization	19	14		10	8	
Tax	461	364		253	207	
Profit After Tax	1,312	1,081	21.4%	703	576	22.0%
PAT Margins (%)	9.9%	9.3%		10.2%	9.4%	

Consolidated Balance Sheet





Doutioulous	Conso	lidated	Standalone		
Particulars Particulars Particulars	September 2025	March 2025	September 2025	March 2025	
Total Equity (Net Worth)	23,290	21,450	18,995	17,836	
Non-Current Payables	2,069	2,274	2,069	2,334	
Trade Payables	11,204	10,458	10,691	9,659	
Borrowings	2,366	3,573	1,126	2,335	
Other Non-Current Liabilities	3,040	1,982	2,934	1,884	
Other Current Liabilities	12,653	12,936	9,153	10,051	
Total Equity & Liabilities	54,621	52,673	44,968	44,099	
Fixed Assets	670	667	616	609	
Non-Current Receivables	7,246	5,951	7,232	5,938	
Trade Receivables	22,235	20,129	20,138	18,330	
Cash & Bank Balances	7,979	9,462	6,366	8,401	
Other Non-Current Assets	3,109	3,230	2,124	2,173	
Other Current Assets	13,381	13,234	8,492	8,648	
Total Assets	54,621	52,673	44,968	44,099	

Cashflow Statement

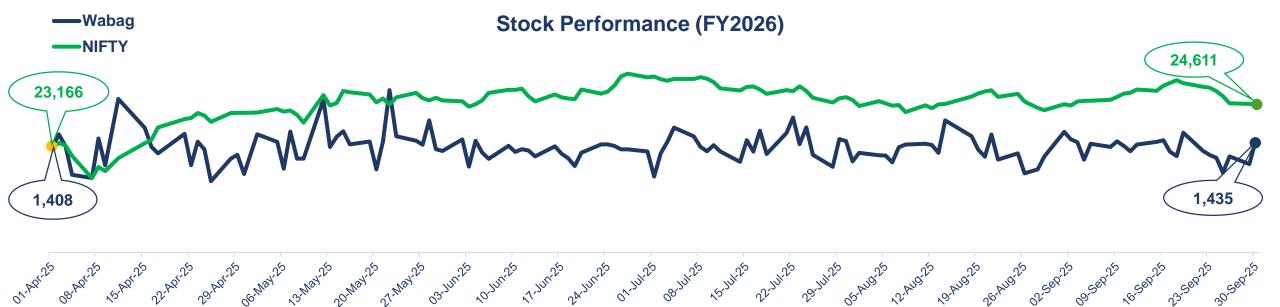




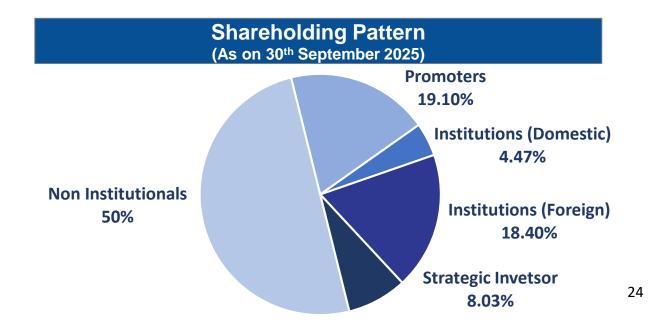
Particulars Particulars	H1 F	Y26	H1 FY25	
Particulars	Consolidated	Standalone	Consolidated	Standalone
Net cash generated from/(used in) operations	(486)	(659)	(251)	336
Net cash generated from/(used) in investing activities	290	304	280	66
Net cash generated from financing activities	(1,627)	(1,548)	1,234	1,252
Cash and cash equivalents at the end	5,822	4,246	5,791	4,526

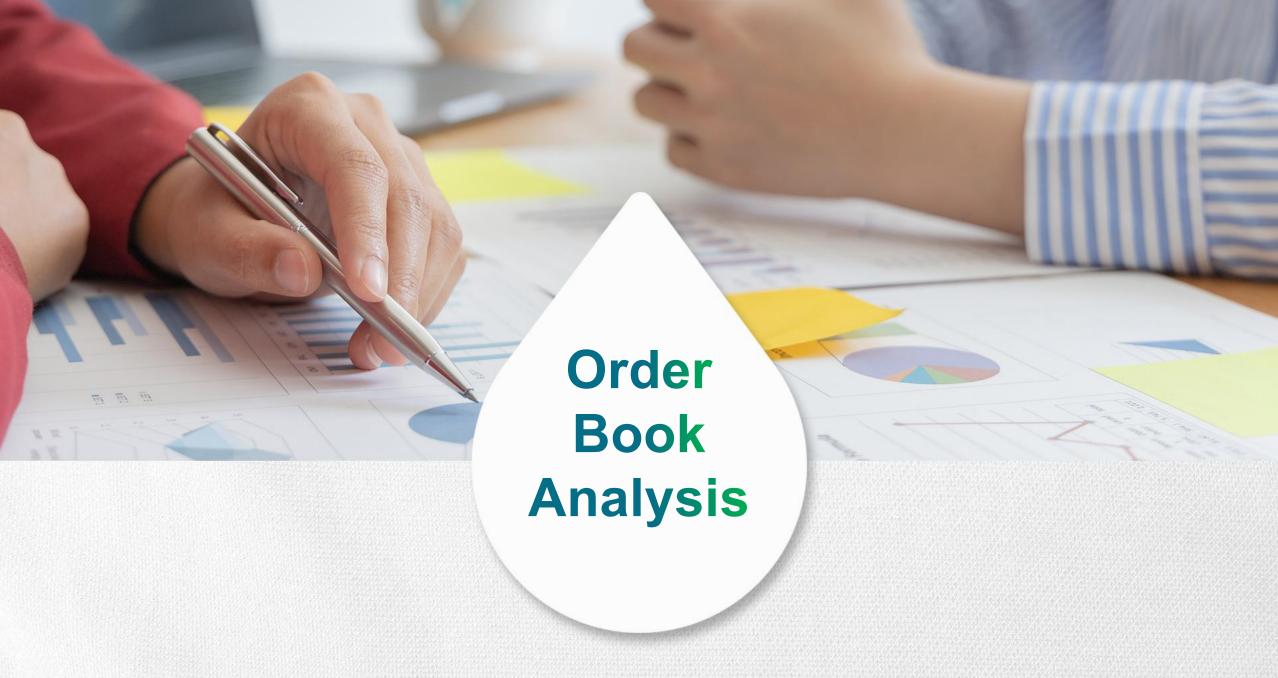
Capital Market Information





Stock Information (As on 30 th September 2025)				
Face Value (INR)	2			
Closing Market Price (INR)	1,435			
FY 2026 H/L (INR)	1,680 / 1,140			
Equity Shares Outstanding (No.)	62,256,186			
Market Capitalisation (INR Mn)	89,338			





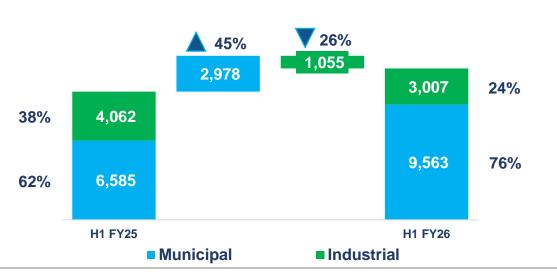
EPC Business Analysis – H1 FY26

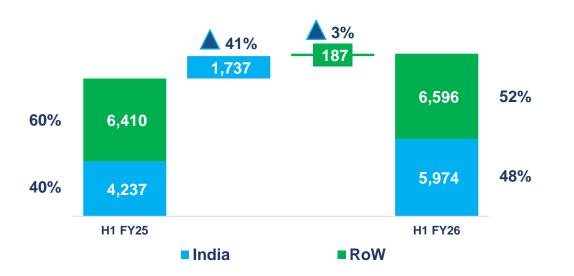




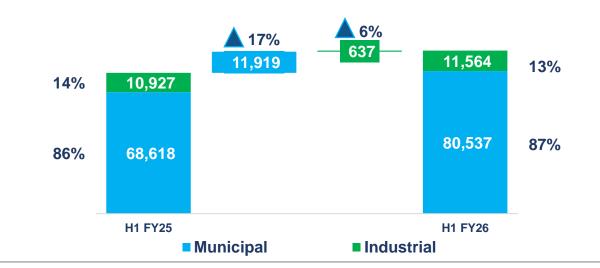
INR Mn

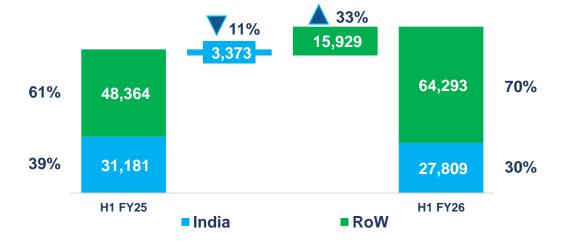






Order Backlog Growth (YoY) 16%

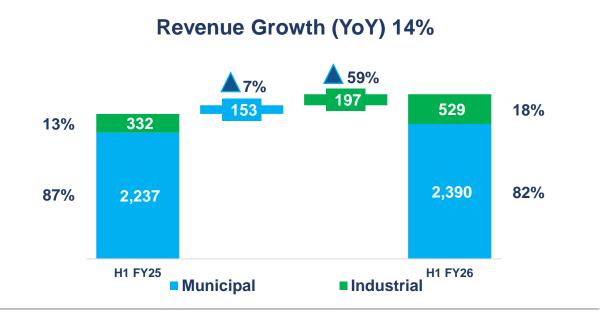


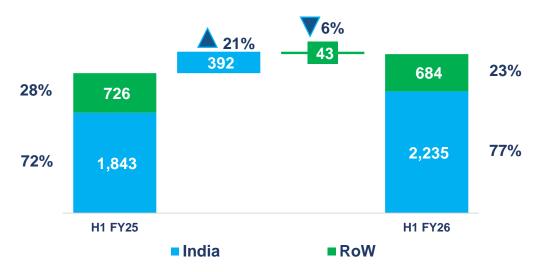


O&M Business Analysis – H1 FY26



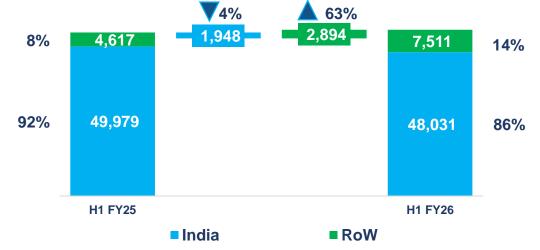












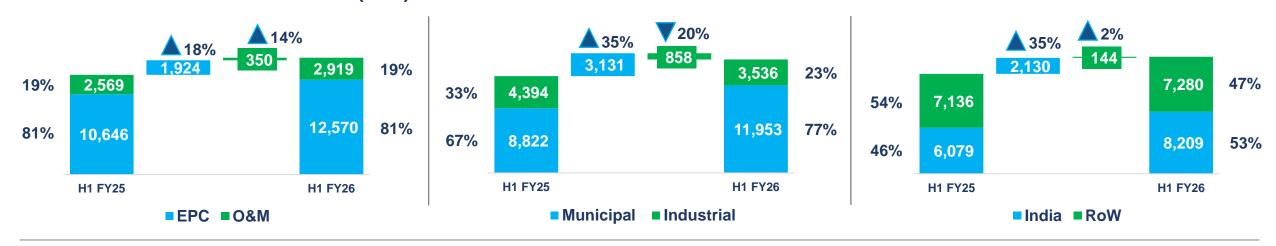
Order Book Analysis – H1 FY26



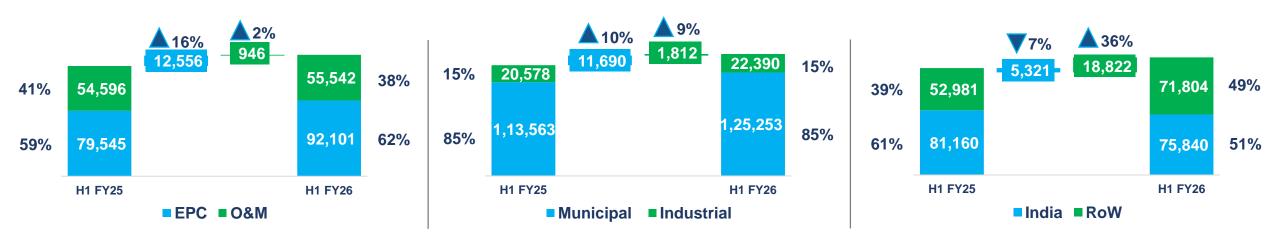


INR Mn

Revenue Growth (YoY) 17%



Order Backlog Growth (YoY) 10%



Order Intake Breakup – H1 FY26





INR Mn

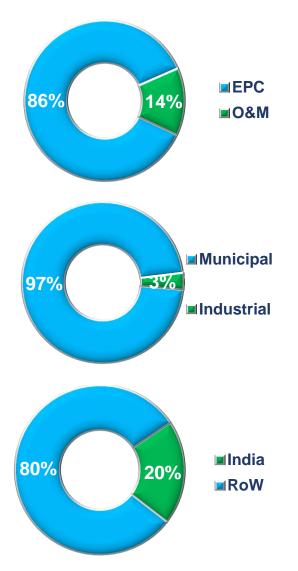
By Business Offering & Customer Segment

	Municipal	Industrial	Total
EPC	28,949	1,123	30,072
O&M	4,679	21	4,700
Grand Total	33,628	1,145	34,772

By Geography

	Total
India	6,928
Overseas	27,845
Grand Total	34,772

Key Orders	Nature	Amount
300 MLD SWA, Yanbu Al-Bahr, KSA – Desalination	EPC	20,379
BWSSB, Bengaluru – WWTP	DBO	3,804
Al Madina Al Shamaliya (AMAS), Bahrain - STP	O&M	1,181
RenewSys India Pvt. Ltd., Hyderabad – UPW/ZLD/ETP	EP	465
Compressed Bio-Gas Production, Uttar Pradesh	вот	15 Year Concession



Closing Backlog – H1 FY26





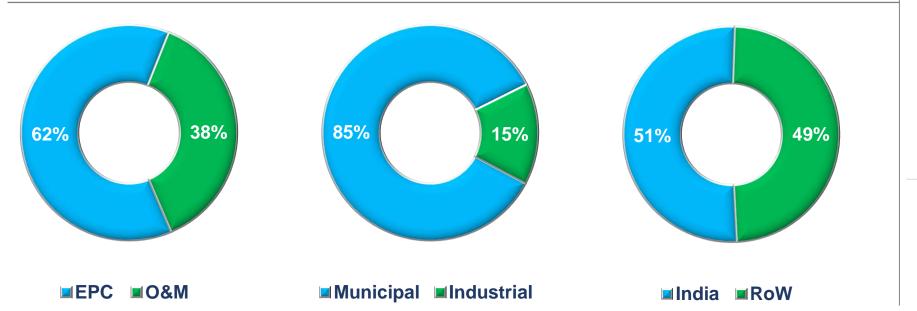
INR Mn

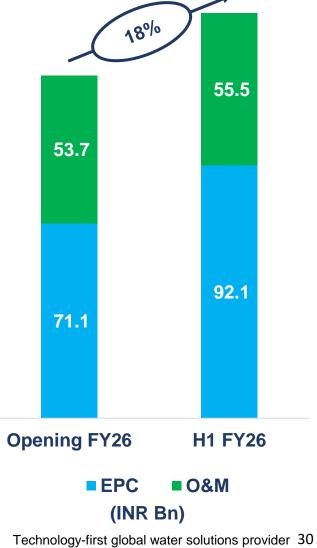
By Business Offering & Customer Segment

	Municipal	Industrial	Total
EPC	80,537	11,564	92,101
O&M	44,715	10,826	55,542
Framework			12,556
Grand Total	1,25,253	22,390	1,60,199

By Geography

	Total
India	75,840
Overseas	71,804
Framework	12,556
Grand Total	1,60,199





Key Projects in Order Backlog

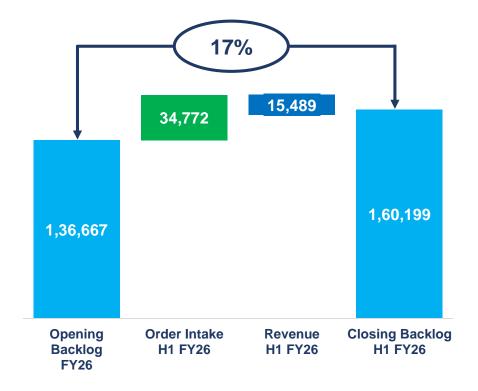




IN	IR	Mn

Key Contracts in Order book	
400 MLD Perur, Chennai – Desalination	22,533
300 MLD SWA, Yanbu Al-Bahr, KSA – Desalination	20,379
200 MLD AI Haer ESC, KSA- ISTP	12,325
100 MLD Indosol, Andhra Pradesh – Desalination	9,596
UPJN, O&M of Agra & Ghaziabad – OCOO	8,928
73 MLD Lusaka Water Supply and Sanitation Company – WWTP	8,531
200 MLD Pagla, Bangladesh – STP	5,095
BWSSB, Bengaluru – WWTP	3,802
150 MLD Digha & Kankarbagh – Network	3,673
110 MLD CMWSSB, Chennai – Desalination	3,339
GAIL Pata, Uttar Pradesh – ETP, WWTP & ZLD	

Key Framework Contracts #	Amount
Libya STP ##	6,114
Bomba MED, Libya	6,442

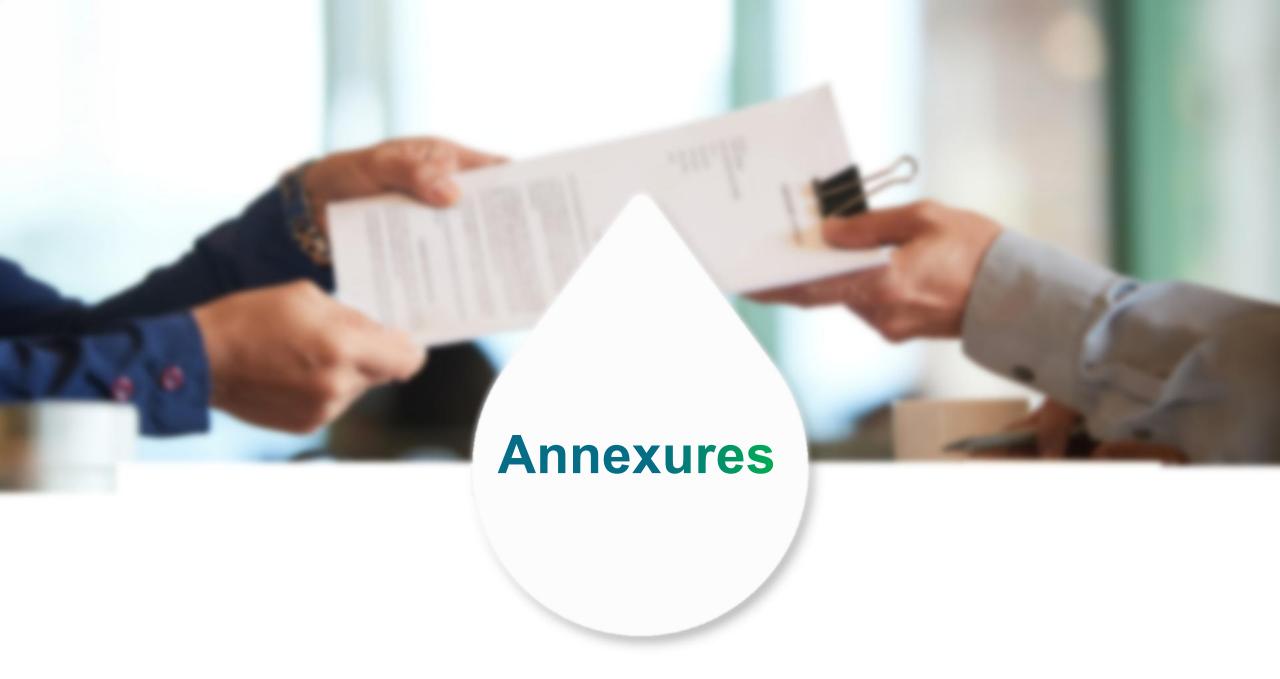


[#] Contracts wherein Advance Monies / LC awaited, not taken in Order Intake

2,990

270 MLD CIDCO, Maharashtra – WTP

^{##} Local currency LC received; EUR LC expected soon



Awards & Accolades



The Best Social Welfare **Initiative of the Year Award**



WABAG has been recognized with the 'Best Social Welfare Initiative of the Year' at the 14th Edition of the CSR Summit & Awards 2025, held on 26th Aug'25 in Chennai

IGBC Platinum Award for WABAG House



WABAG House has been awarded the prestigious Platinum Certification under the IGBC Health & Well-being Rating System by the CII – Indian Green Building Council (IGBC)

Awards for Excellence in **Water Innovation**



WABAG received two prestigious awards from the Construction Academy of Tamil Nadu for excellence in desalination technology (Perur 400 MLD Project) and innovation in water & wastewater treatment (Koyambedu TTRO Plant)

Our Key Clients



Municipal







































Industrial





























Funding Agencies

















Serving clients in....

- Municipal Water & Waste Water
- Oil & Gas
- Power plants
- Steel
- Food & Beverages
- Fertilizer
- Industrial parks

Pioneering the 'One-City One-Operator' Model





Ensuring sustainable and healthy Environment for the citizens of Agra and Ghaziabad, India



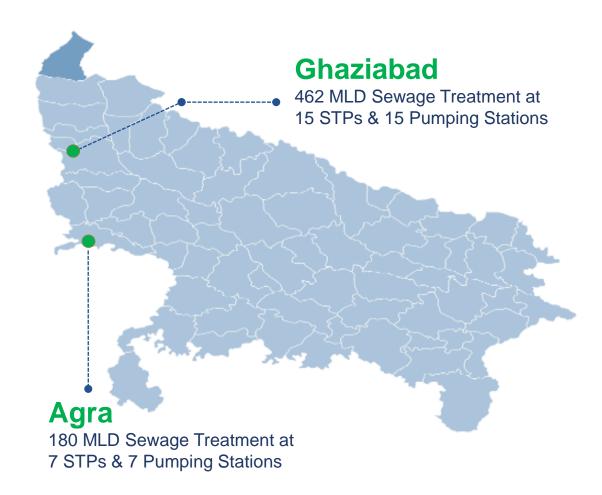
Resolving **SEWER NETWORK** issues promptly and ensuring customer satisfaction



Ensuring functioning of the **PUMPING STATIONS** efficiently, round the clock

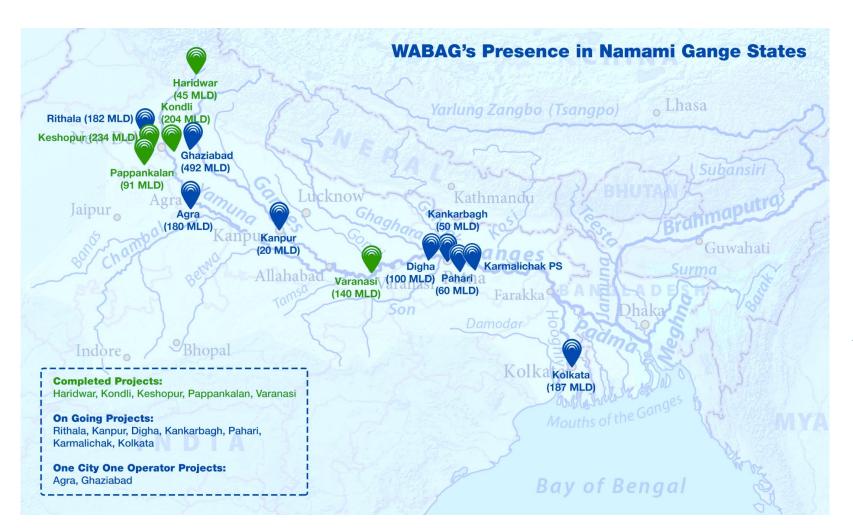


Operating and Maintaining the STPs for SAFE **DISCHARGE** of treated sewage into River Yamuna



Increasing contribution in cleaning the Holy River





Managing over 195 crore liters each day

Ensuring **Aviralta & Nirmalta** of River Ganga

Landmark **Projects**

Al Madina Al Shamaliya

Treatment Plant, Bahrain

Awarded Wastewater Project

of the Year at Global Water

40 MLD Sewage

Awards, 2019





191 MLD SWRO (Desalination) Plant, Al Gubrah, Oman

Largest desalination plant in the country of Oman



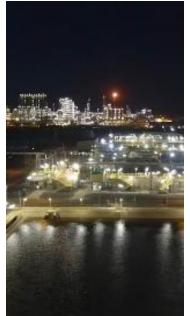
54 MLD Effluent Treatment & Recycling plant for **Indian Oil Corporation** Limited, Paradip, Odisha

India's largest industrial water recycling plant

110 MLD SWRO (Desalination) Plant, Nemmeli, Chennai, India

India's largest operational desalination plant till date





140 MLD Sewage Treatment Plant, Dinapur, Varanasi, India

First and largest STP to be inaugurated under 'Clean Ganga' mission







32 MLD Drinking Water **Treatment Plant,** Dambulla, Srilanka

Integrated water supply scheme with transmission, distribution and water treatment

50 MLD BWRO (Desalination), for Reliance Industries, Dahej, India

Turnkey project executed in record 8 months 24 days

102 MLD Industrial Effluent Treatment Plant for PETRONAS, Malaysia

Largest industrial Effluent Treatment Plant in Southeast Asia

Landmark **Projects**

110 MLD Sewage Treatment

One of the most energy efficient

and energy neutral STPs in the

Plant, Kodungaiyur,

Chennai, India

country





40 MLD Madinaty Wastewater Treatment Plant, Cairo, Egypt

Water reclamation plant for new satellite city near Cairo







Managed 124 units catering to 16 Mn population in Asian & European districts of Istanbul

130 MLD Drinking Water **Treatment Plant, Tanzania**

First water project in Africa to be commissioned under EXIM India funding







45 MLD Koyambedu **TTRO Recycle Reuse** Plant, Chennai, India

One of the largest and technologically most advanced water reuse plants in India ensuring Chennai's Water security



First plant in Switzerland to be commissioned with NEREDA® technology



Industrial Effluent Treatment Plant for Phillip Morris, Otopeni, Bucharest, Romania

Treatment of effluents from tobacco production

5 MLD Industrial Water Reclamation Plant, Ujams, Windhoek, Namibia

First plant of its kind in Namibia, treating effluents from five different production facilities







Thank You

Company

VA Tech Wabag Ltd.

CIN - L45205TN1995PLC030231

Mr. Skandaprasad Seetharaman

Group Chief Financial Officer

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