VA TECH WABAG LTD.

TECHNOLOGY-FIRST GLOBAL WATER SOLUTIONS PROVIDER









WABAG

sustainable solutions. for a better life.

100 SUSTAINABLE YEARS

WABAG GROUP. SINCE 1924

Results Update Presentation
Q2 & H1 FY 2027

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INDEX

06 THE WABAG GROUP



15 FINANCIAL PERFORMANCE



23 ORDER BOOK ANALYSIS



MANAGEMENT COMMENT



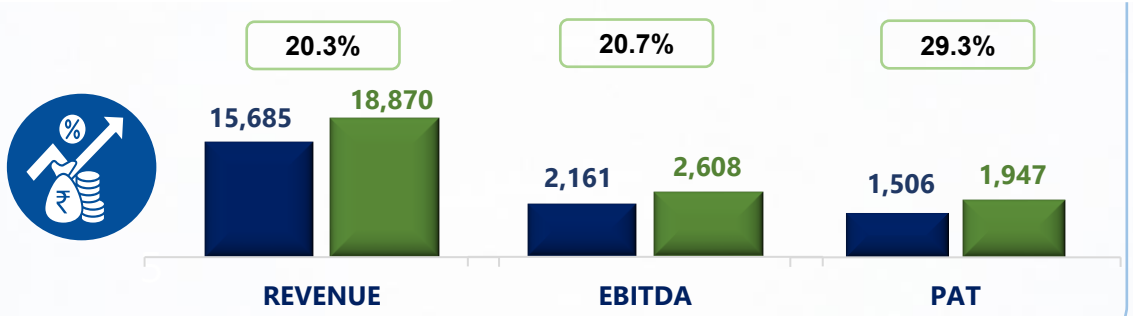
Rajiv Mittal

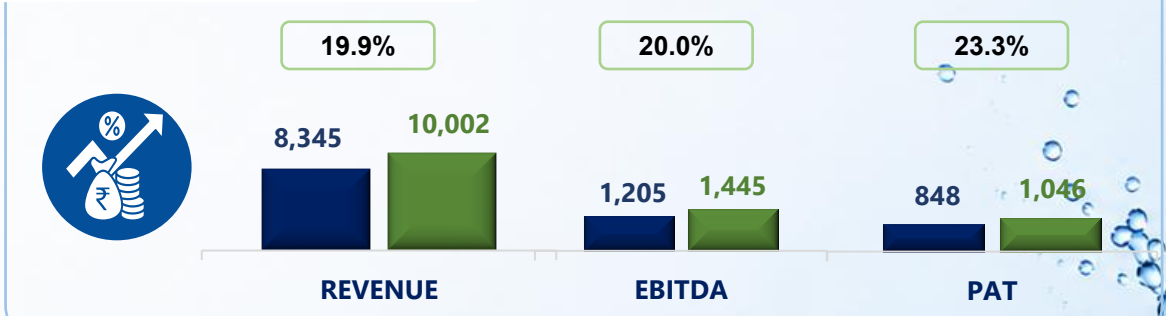
Chairman & Managing Director

"Crossing Rs. 20,000 crores in order book for the first time ever is a defining milestone for WABAG, achieved alongside robust top-line growth and strong profit momentum. In H1 this year, we secured two landmark "Mega" orders, a "Mega" SWRO project that marks our entry into Kuwait, and a "Mega" deal with RIL for one of the largest desalination plants in India at Jamnagar. Together with our entry into the UAE through Ajman, expansion in Europe with Donauinsel Water Works, and key municipal orders from BWSSB and DJB, these wins showcase the trust our clients place in us for their most complex, technology-intensive projects, which will continue to be our focus area.

Strong margins and better working capital management also helped us deliver our 15th back-to-back quarter of positive net cash, which crossed Rs. 1,100 crores excluding HAM, another major milestone for WABAG. With Order Book at more than four times of our annual revenue and a healthy bid pipeline, we are well positioned for the years ahead. Rising water security needs and the push on treated water reuse & desalination both for municipal and industrial sectors, are strong tailwinds for the sector. We will stay selective, focusing on securing more "Large" and "Mega", technology-led projects, and deliver growth and margins in line with our strategic targets"

PERFORMANCE HIGHLIGHTS





- Strong Order Book of ~**INR 202 Bn → Robust Revenue Visibility; Order Intake of ~ INR 52 Bn** in H1 FY27
- Secured multiple orders from **RIL:**
  - **'Mega' order** for Desalination and Remineralisation plants
  - Repeat **'Medium' order** for ETP at DAGEGC, Jamnagar
- Debuted in Kuwait with the official signing and commencement of contract for the **'Mega' 60 MIGD (~ 272 MLD) SWRO order from MEWRE**
- Announced **'Large' order for the expansion of the Donauinsel Water Works** in Vienna, Austria
- **Net Cash positive for the 7th year running (15th consecutive quarter),** reflecting the quality of order book and cash management

H1 FY2026-27 Performance Metrics

13.8% *EBITDA MARGIN*

Driven by EP, International, Industrial and O&M Projects

10.3% *PAT MARGIN*

Driven by debt control & improved operating margins

16.3% *RoE*

Creating long term Shareholder Value

INR 11,442 Mn* *NET CASH*

Driven by Efficient Cash Management

101 *NWC DAYS*

Driven by Operational Efficiency

20.5% *RoCE*

Driven by Asset Light Business Model

**Net Cash including HAM Projects - INR 10,361 Mn*



THE WABAG GROUP

100 YEARS YOUNG & STRONG

WABAG
sustainable solutions. for a better life.

100 YEARS
CENTURY 2.0
Pioneering the Next 100 Years

1924
Foundation of WABAG
Wasserfilterbau in Wroclaw

1986
Completion of the 3-stage acquisition *of WABAG by Deutsche Babcock*

1996
Foundation of ***VA TECH WABAG Ltd., Chennai, India***

1999
Acquisition of WABAG *from Deutsche Babcock by VA TECH, Austria*

2005
Buyout of WABAG India: *Management buyout backed by ICICI Venture*

2007
Reunification: *WABAG India takes over WABAG Austria Group from Siemens Group*

2010
VA TECH WABAG Ltd. goes ***Public (NSE, BSE)***

2015
Secured ***first Integrated ETP project*** *in the SEA in Oil & Gas sector from PETRONAS*

2016
Secured order for ***45 MLD TTRO Plant at Koyambedu*** *under AMRUT Scheme*

2018
Associated with ***PM's vision of Clean Ganga*** *– executed the first STP under Namami Gange at Varanasi*

2019
Secured Landmark ***One-City-One-Operator Project*** *under State Mission for Clean Ganga*

2023
Secured ***largest Desalination Project of SE Asia –*** *400 MLD Perur, Chennai*

2024
WABAG celebrates its Centenary, *& Achieved* ***Highest Market Capitalization***

2025
Secured its ***largest Desalination order in Middle East –*** *300 MLD SWA in Yanbu, KSA*

2026
Kuwait foray with an order for 60 MIGD (~272 MLD) SWRO desalination plant

DELIVERING INNOVATIVE WATER SOLUTIONS

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sustainable solutions. for a better life.

- **25+ Countries** Presence
- Promoting **Manufactured Water, Circular Economy and Resource Recovery**
- **Core Expertise** in Engineering & Procurement (EP)
- **Asset Light Model**
- **Global R&D Centres** in Europe & India

Among the
WORLD'S TOP 3* LARGEST PRIVATE WATER OPERATOR
And
Desalination Plant Suppliers
Touched **96+** Mn
lives globally

- **2,000+ Wabagites** across Locations
- **1,500+ Plants** executed since 1995
- **AA-/Stable & A1+** Credit Rating
- **INR 202 Bn; Healthy Order Book** with **Robust Payment Security**
- **125+ IPRs** Developed in-house



Sustainable Solutions

Desalination, Waste Water Treatment, Recycle & Reuse, Effluent Treatment, Drinking Water, ZLD, UPW, Sludge Treatment & Energy Recovery



Complete Lifecycle Partnership

Design – Procurement – Construction – Installation – Commissioning – O&M



Delivery Models

EP – EPC – DBO – O&M – BOOT – HAM

*As per GWI Survey 2024

OUR KEY CLIENTS

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Municipal

- Ministry of Housing, Kingdom of Bahrain
- Delhi Jal Board, Government of NCT of Delhi
- Lusaka Water Supply and Sanitation Company Limited
- Maynilad
- Uttar Pradesh Jal Nigam
- SONEDE
- CIDCO, We Make Cities
- Bangalore Water Supply and Sewerage Board
- Haya water
- Qatar Deserves The Best
- Manila Water, Care in Every Drop
- National Water Supply & Drainage Board
- SONES, Société Nationale des Eaux du Sénégal
- BUIDCO, Bihar Urban Infrastructure Development Corporation Limited
- Kathmandu Upatyaka Khanepani Limited
- CMWSSB, Chennai Metropolitan Water Supply & Sewerage Board
- Saudi Water Authority
- PUB, Singapore's National Water Agency

Funding Agencies

- इंडिया एक्ज़िम बैंक, India Exim Bank
- KFW, Bank aus Verantwortung
- JICA
- European Investment Bank
- The World Bank, IBRD • IDA
- ADB, Asian Development Bank
- नमामि गंगे
- AIIB

Industrial

- Bharat Petroleum
- Reliance Industries Limited
- GAIL (India) Limited
- एन एम डी सी, NMDC
- Bapco Refining
- इंडियनऑयल, IndianOil
- ONGC, एमआरपीएल, MRPL
- PETRONAS
- CPCL
- NAYARA ENERGY
- HMEL
- INDOSOL
- SIBUR
- DANGOTE
- مرافق, MARAFIQ

Serving clients in…

- Municipal Water & Waste Water
- Oil & Gas
- Power plants
- Steel
- Food & Beverages
- Fertilizer
- Industrial parks

ALIGNMENT TO UN SDGs & ESG COMMITMENTS

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Our Path to Net Zero
Reducing GHG emissions through our sustainable solutions

Water Positive
Effective technology for recycled water production

Waste to Energy
Generating green energy for 25 years

Resource Recovery
Generating valuable Resources from waste

Circular Economy
Contributing to Circular Economy



Environment
- **Achieve a 20% reduction of emissions under direct control (scope 1 & scope 2) by 2035** through an increase share of renewable energy
- Increase **water positivity by 50%** by 2030

Social
- To achieve **Zero Lost Time Injury Frequency Rate (LTIFR)**
- **Increase gender diversity** among employees through 12% female employee mix by 2030

Governance
- Consistently enhance the **governance practices**
- **Independent Board** consist of only 2 Executive Directors out of 6 Directors



LANDMARK PROJECTS



191 MLD SWRO (Desalination) Plant,
Al Gubrah, Oman

One of Oman's largest desalination plants



110 MLD SWRO (Desalination) Plant,
Nemmeli, Chennai, India

India's first municipal desalination plant built on a DBO basis to supply drinking water



40 MLD Al Madina Al Shamaliya STP,
Bahrain

Awarded Wastewater Project of the Year at Global Water Awards, 2019



54 MLD Effluent Treatment & Recycling plant for Indian Oil Corporation Limited,
Paradip, Odisha

India's largest industrial water recycling plant



140 MLD Sewage Treatment Plant,
Dinapur, Varanasi, India

First and largest STP to be inaugurated under 'Clean Ganga' mission



32 MLD Drinking Water Treatment Plant,
Dambulla, Sri Lanka

Integrated water supply scheme with transmission, distribution and water treatment



Namami Gange HAM Project with KMDA
Kolkata, India

HAM wastewater project to reduce untreated sewage discharge into the Ganga River



102 MLD Industrial Effluent Treatment Plant for
PETRONAS, Malaysia

Largest industrial Effluent Treatment Plant in Southeast Asia



LANDMARK PROJECTS



40 MLD Madinaty Wastewater Treatment Plant,
Cairo, Egypt

Water reclamation plant for new satellite city near Cairo



130 MLD Drinking Water Treatment Plant,
Tanzania

First water project in Africa to be commissioned under EXIM India funding



272 MLD SWRO Project
Kuwait

Partnership with HEISCO for advanced desalination plant to produce high-quality potable water



Total City Water Management
Istanbul, Turkey

Managed 124 units catering to 16 Mn population in Asian & European districts of Istanbul



14 Sarneraatal WWTP,
Alpnach, Switzerland

First plant in Switzerland to be commissioned with NEREDA® technology



Koyambedu, Kodungaiyur and GNN TTRO Projects
Chennai and Ghaziabad, India

Prominent energy-efficient water reuse projects across locations in India to ensure water security



120 MLD Jubail WWTP
Saudi Arabia

Enhancement of hydraulic and biological treatment capacity for advanced sludge handling for irrigation and landscaping



300 MLD Jeddah Airport 2 WWTP
Saudi Arabia

Built using state-of-the-art NEREDA® technology, deployed for the first time in the region



ROBUST GOVERNANCE STRUCTURE

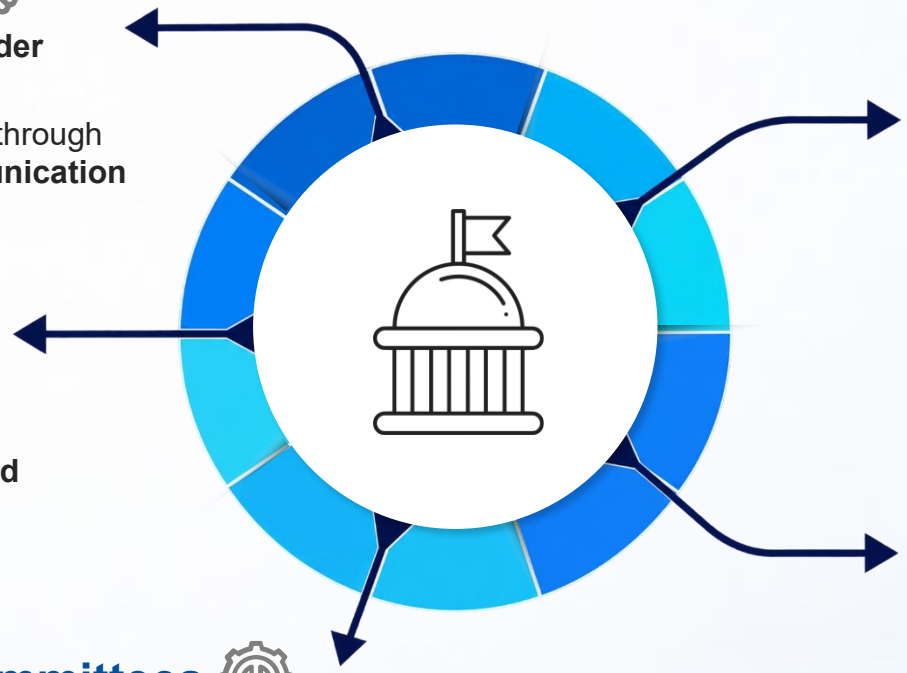
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SHAREHOLDERS

- Long-term **shareholder value creation**
- Strong engagement through **transparent communication**

BOARD

- **Balanced, Independent and Diversified Board**
- **Experienced and vibrant Board of Directors** with requisite skills and expertise



MANAGEMENT

- Professional Management with **average 30 years of relevant experience**
- Promoter among **top 20 Transformative Leaders, top 3 Global Water Leaders and Global Asian of the year 2021-22**

EMPLOYEES & STAKEHOLDERS

- Promoting **Healthy and Safe Work Practices**
- **Empowering employees; Shared ownership** through ESOPs

Committees

- All seven **committees are chaired by Independent Directors**
- Committees entrusted with **effective governance, risk monitoring, strategy planning & ethical practices**

FOR THE FUTURE

PV Solar, Semi-Conductor, Data Centers & Green H_2

- Well positioned as a complete water solution provider from Raw Water Treatment – UPW – ETP/ZLD with long term O&M
- Actively pursuing opportunities with leading Solar and Green H_2 players in India
- Secured mega desalination order from PV Solar Sector & a break-through order to deliver UPW, ETP & ZLD solutions for a Solar Cell Manufacturing Facility

Biogas to CBG

- Strategic tie up with 'Peak Sustainability Ventures' to establish 100 CBG plants
- Collaborated with one of the leading technology provider for Bio-CNG Projects
- Actively engaging with clients and participating in tenders
- Bio-Gas Upgradation order for CBG production on BOT Model from one of the esteemed clients in India; mobilization activities have commenced



Digitalization

- Koyambedu TTRO Plant is powered with operational intelligence platform (AI)
- Piloting a AI/ML based NRW reduction solution in GNN TTRO
- Piloted a AI based Operations & Decision Support System in AMAS Plant in Bahrain
- Exploring opportunities and technologies to digitalize our other plants and networks in India and Middle East

Blue Seed

- Initiative to foster innovation & support emerging start-ups in Water Sector
- First BLUE SEED investment committed to Bengaluru-based Nimble Vision, an indigenous IoT water-infrastructure solutions provider
- Shortlisted and exploring pilot investment opportunities in few other start-ups



FINANCIAL
PERFORMANCE

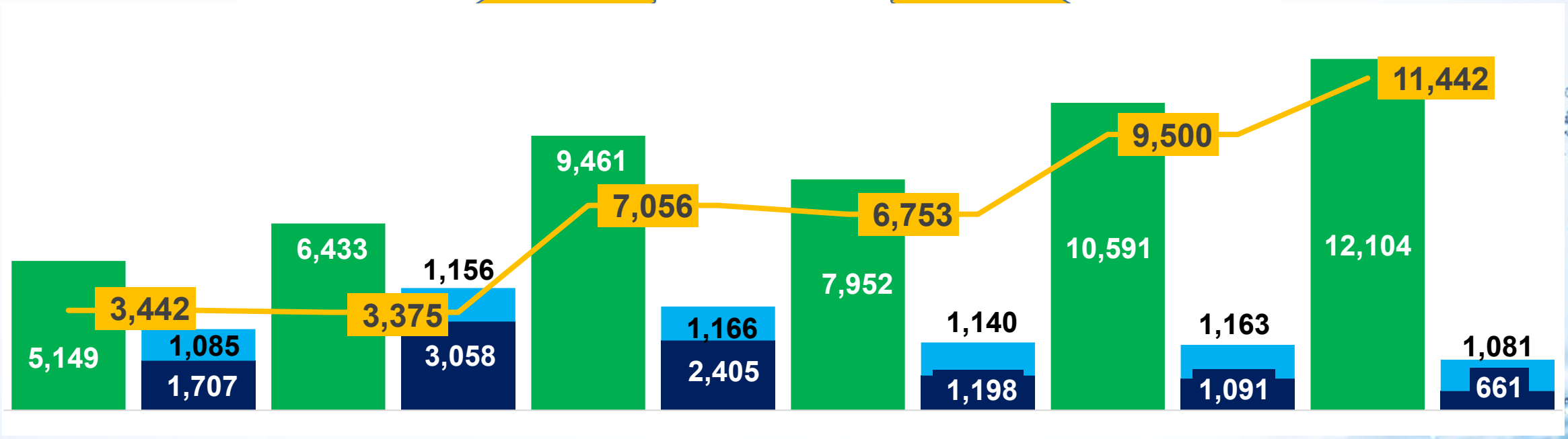
MEDIUM TERM OUTLOOK

Outlook (3-5 Years)	Performance H1 FY'27	Commentary
Order Book 3x of Revenue	**~ INR 202 Bn**	>4x of revenue; Strong growth visibility
Revenues 15 - 20% CAGR	**Up 20.3% (YoY)**	Growth on track; Driven by efficient execution & new projects
EBITDA Margin 13 - 15%	**13.8%**	Consistent Performance on profitability
RoCE >20% Asset Light	**20.5%**	Asset Light Business Model
O&M at 20% of Total Revenues	**18%**	O&M focus on track towards outlook
RoE >15%	**16.3%**	Creating long term value for shareholders
Net Cash Positive	**INR 11,442 Mn** *(excl. HAM)*	Net Cash Positive; 15th consecutive quarter

CASH & DEBT POSITION

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Net Cash Positive
INR 11,442 Mn



CONSOLIDATED PROFIT & LOSS STATEMENT

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Particulars (Rs. Mn)	H1 FY27	H1 FY26	YoY%	Q2 FY27	Q2 FY26	YoY%
Revenue from Operations	**18,870**	**15,685**	**20.3%**	**10,002**	**8,345**	**19.9%**
Cost of Sales	13,929	11,694		7,171	6,464	
Total Cost of Operations (TCO)	2,903	2,006		1,588	988	
Forex Loss/(Gain)	(570)	(176)		(202)	(312)	
EBITDA	**2,608**	**2,161**	**20.7%**	**1,446**	**1,205**	**20.0%**
EBITDA Margin (%)	**13.8%**	**13.8%**		**14.5%**	**14.4%**	
Net Interest (Income)/Cost	(153)	(84)		(48)	(36)	
Dividend Income	-	-		-	-	
Bank Charges	242	251		117	128	
Gain on Sale of Subsidiary & FA	(1)	-		-	-	
Depreciation & Amortization	33	31		17	17	
Tax	596	469		315	260	
Share of Profits / MI (Net)	(54)	(12)		1	(12)	
Profit After Tax	**1,947**	**1,506**	**29.3%**	**1,046**	**848**	**23.3%**
Profit Margin (%)	**10.3%**	**9.6%**		**10.5%**	**10.2%**	

STANDALONE PROFIT & LOSS STATEMENT

Particulars (Rs. Mn)	H1 FY27	H1 FY26	YoY%	Q2 FY27	Q2 FY26	YoY%
Revenue from Operations	**15,871**	**13,302**	**19.3%**	**8,478**	**6,900**	**22.9%**
Cost of Sales	11,786	9,909		6,145	5,334	
Total Cost of Operations (TCO)	2,303	1,736		1,312	875	
Forex Loss/(Gain)	(487)	(233)		(197)	(336)	
EBITDA	**2,269**	**1,890**	**20.0%**	**1,218**	**1,027**	**18.6%**
EBITDA Margin (%)	**14.3%**	**14.2%**		**14.4%**	**14.9%**	
Net Interest (Income)/Cost	(234)	(127)		(101)	(58)	
Bank Charges	207	224		107	120	
Gain on Sale of Subsidiary & FA	(1)	-		(1)	-	
Depreciation & Amortization	23	19		12	10	
Tax	586	461		306	253	
Profit After Tax	**1,687**	**1,312**	**28.6%**	**894**	**703**	**27.2%**
Profit Margin (%)	**10.6%**	**9.9%**		**10.5%**	**10.2%**	

BALANCE SHEET

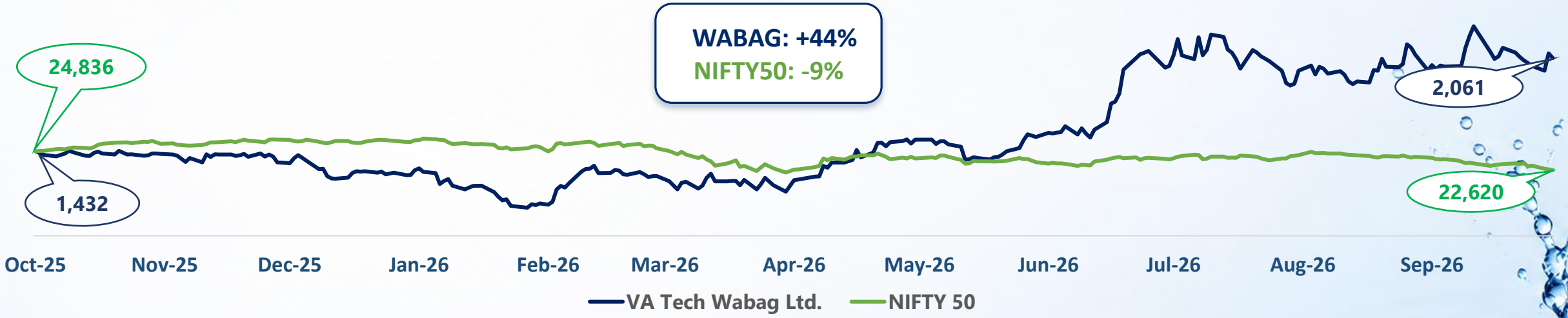
Particulars (Rs. Mn)	Consolidated		Standalone	
	H1 FY27	FY26	H1 FY27	FY26
Total Equity (Net Worth)	27,553	25,737	22,582	21,082
Non-Current Payables	1,726	1,892	1,726	1,892
Trade Payables	11,863	12,622	10,849	12,004
Borrowings	1,821	2,255	491	920
Other Non-Current Liabilities	2,715	2,242	2,608	2,138
Other Current Liabilities	16,519	16,476	12,445	12,131
Total Equity & Liabilities	**62,197**	**61,224**	**50,701**	**50,167**
Fixed Assets	670	661	621	616
Non-Current Receivables	5,940	6,481	5,926	6,468
Trade Receivables	25,807	25,236	22,743	22,921
Cash & Bank Balances	12,172	10,592	10,321	9,033
Other Non-Current Assets	3,266	3,196	2,354	2,330
Other Current Assets	14,342	15,058	8,736	8,800
Total Assets	**62,197**	**61,224**	**50,701**	**50,167**

CASHFLOW STATEMENT

Particulars (Rs. Mn)	Consolidated		Standalone	
	H1 FY27	FY26	H1 FY27	FY26
Net cash generated from / (used in) operations	2,246	2,067	1,912	2,033
Net cash generated from / (used) in investing activities	(640)	(204)	(596)	87
Net cash generated from financing activities	(750)	(1,849)	(670)	(1,787)
Cash and cash equivalents at the end	8,755	7,851	7,122	6,490

CAPITAL MARKET INFORMATION

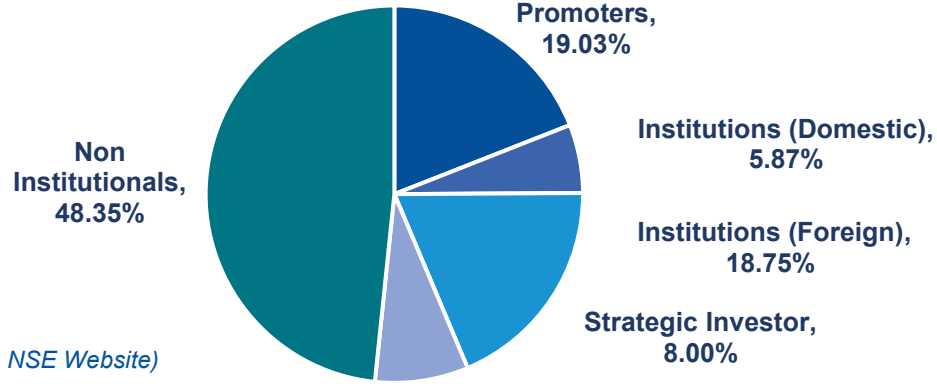
Stock Performance (1st October 2025 to 30th September 2026)



Stock Information (As on 30th Sept 2026)

Face Value (INR)	**2**
Closing Market Price (INR)	2,061
52 week H/L (INR) as on 30th Sept 2026	2,319 / 1,033
Equity Shares Outstanding (No.)	6,23,54,776
Market Capitalisation (INR Crores / USD Mn)	₹ 12,854 / $ 1,339

Shareholding Pattern (As on 30th Sept 2026)



(Source : NSE Website)



ORDER
BOOK ANALYSIS

REVENUE BREAKUP – H1 FY'27

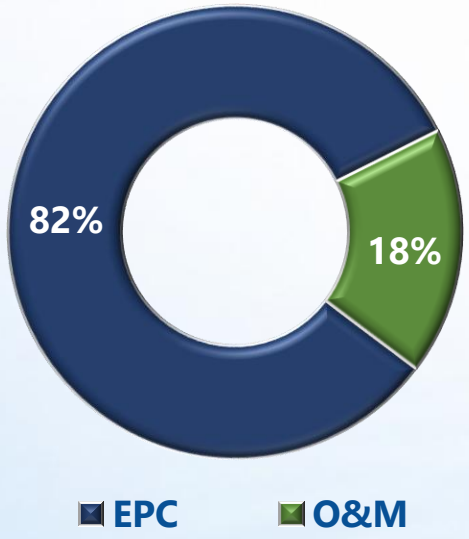
By Business Offering & Customer Segment

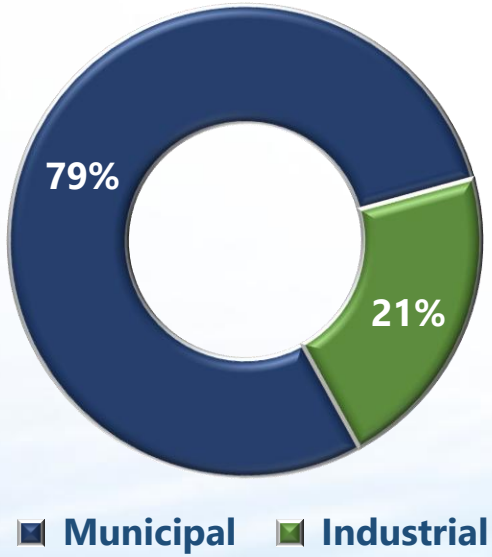
	Municipal	Industrial	Total
EPC	11,988	3,393	15,381
O&M	2,734	567	3,301
Grand Total	**14,722**	**3,960**	**18,682**

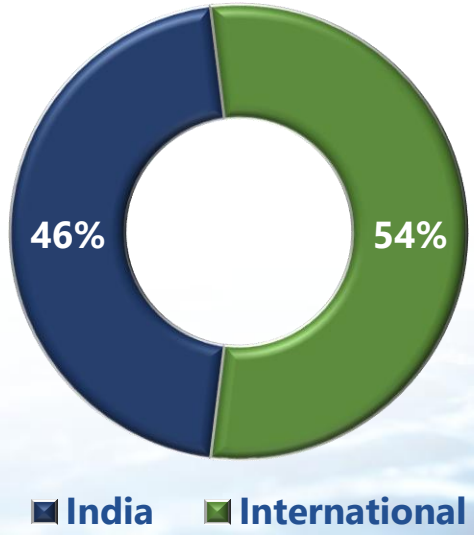
By Geography

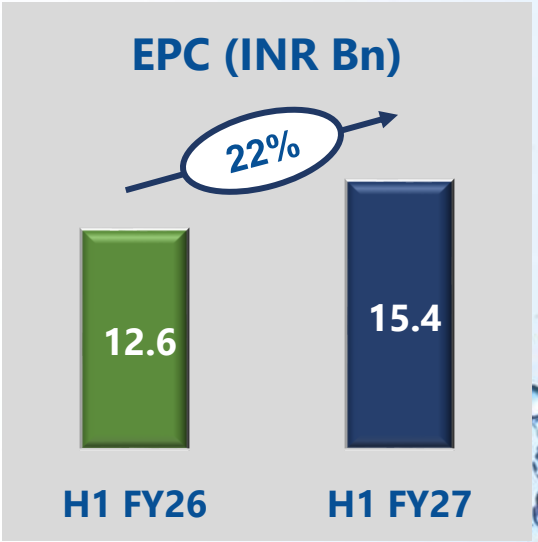
INR Mn

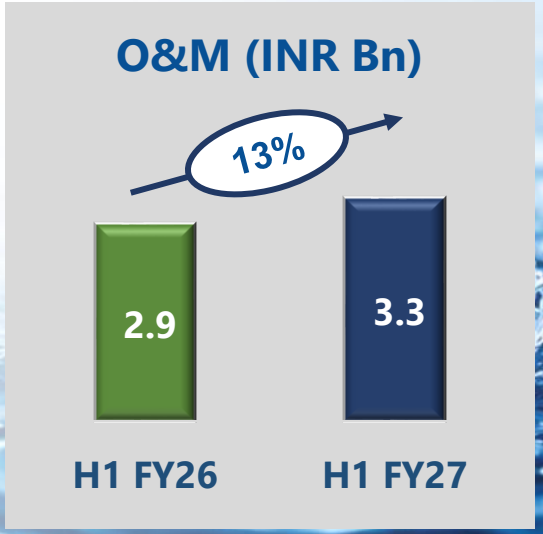
	Total
India	8,612
International	10,070
Grand Total	**18,682**









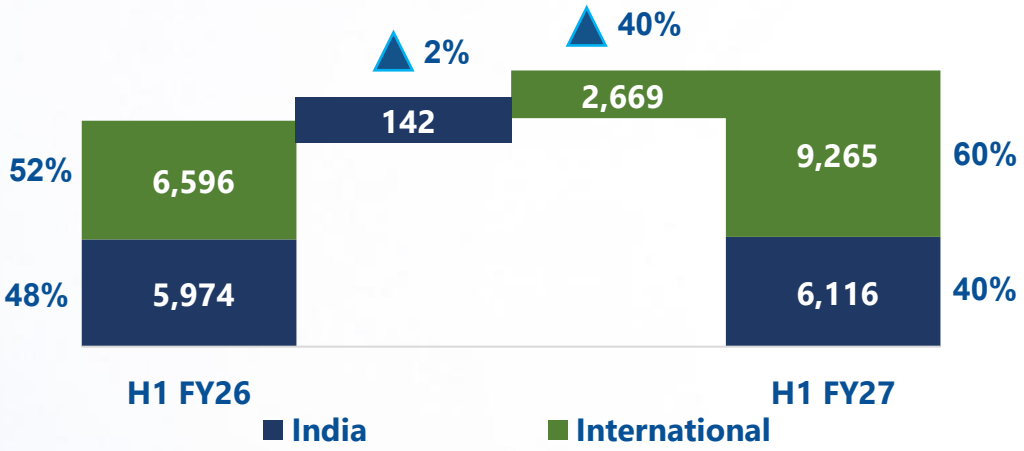


EPC BUSINESS ANALYSIS – H1 FY'27

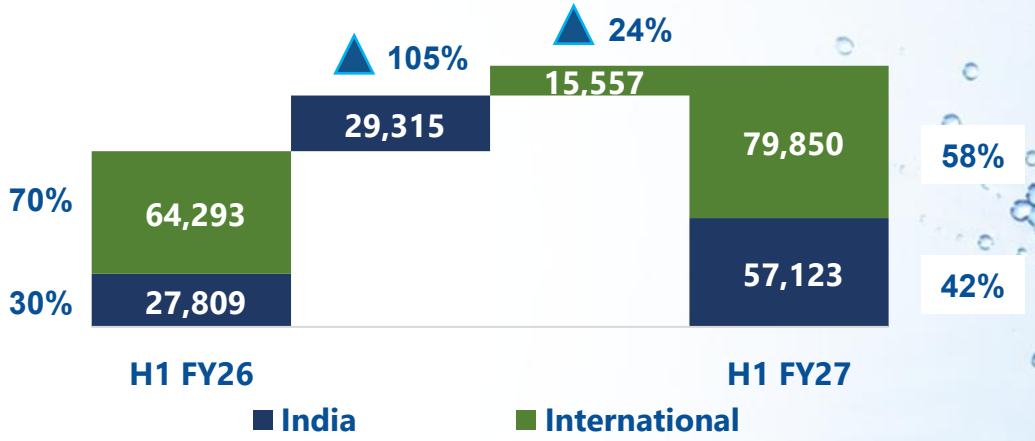
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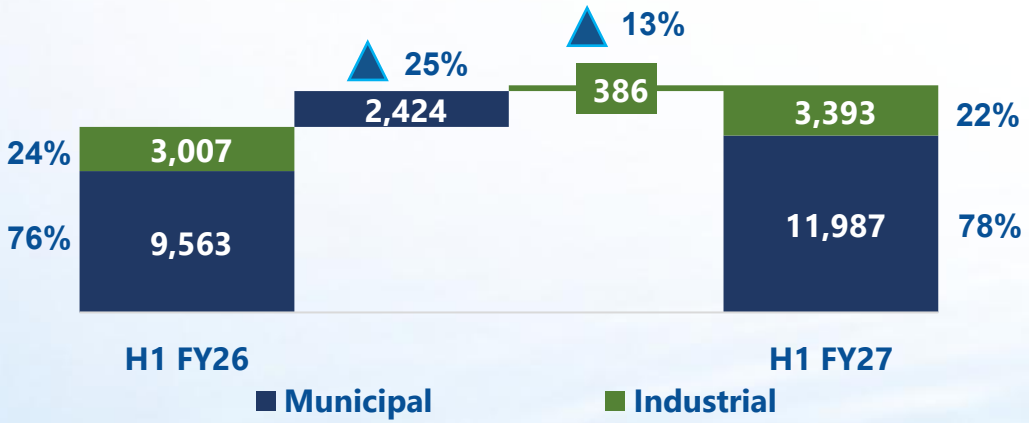
INR Mn

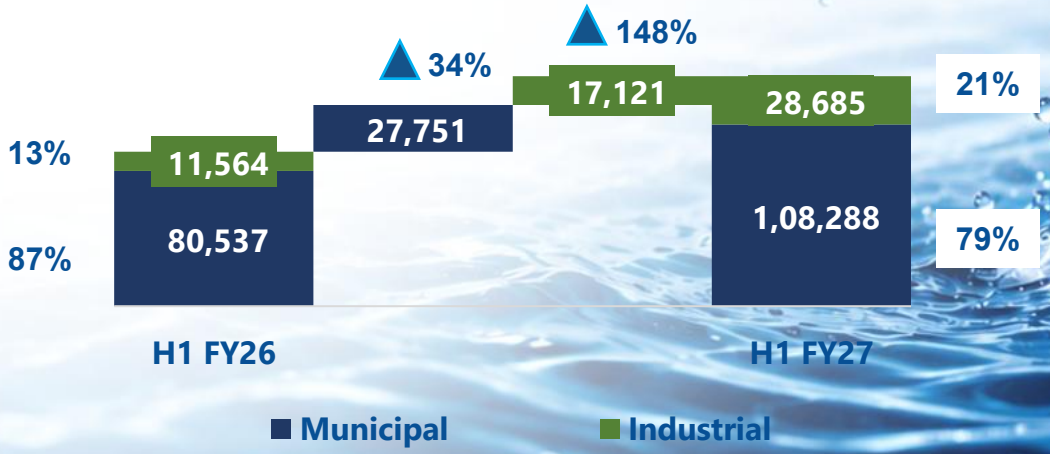
Revenue Growth (YoY) 22%



Order Backlog Growth (YoY) 49%





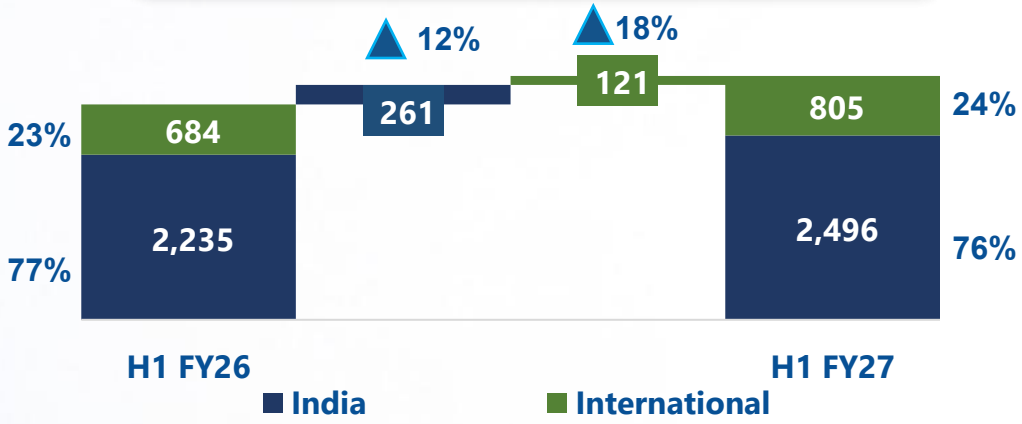


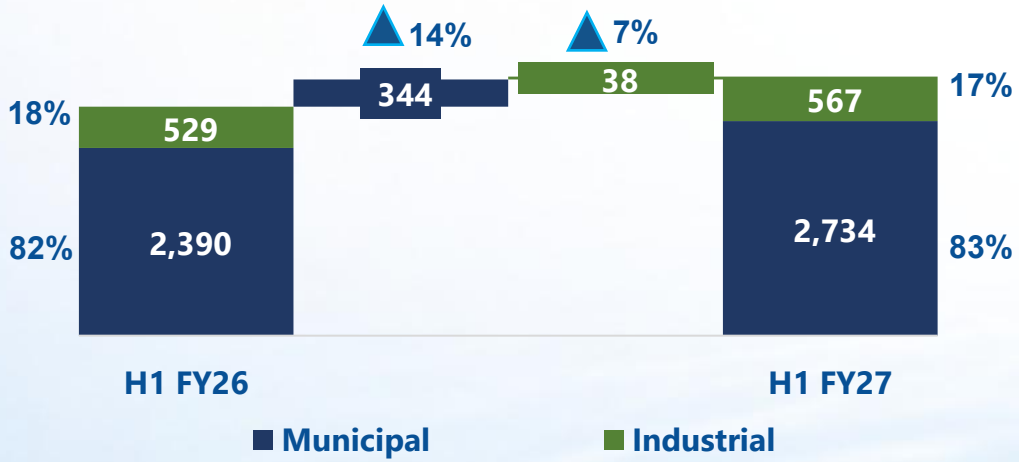
O&M BUSINESS ANALYSIS – H1 FY'27

WABAG
sustainable solutions. for a better life.

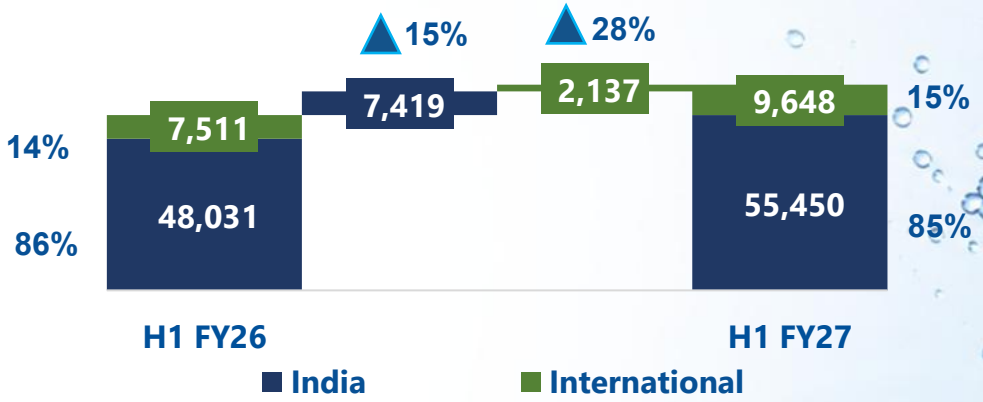
INR Mn

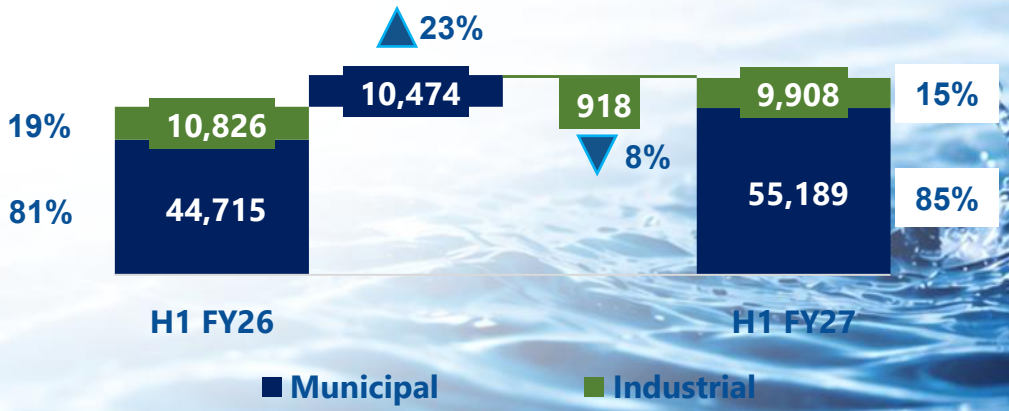
Revenue Growth (YoY) 13%





Order Backlog Growth (YoY) 17%



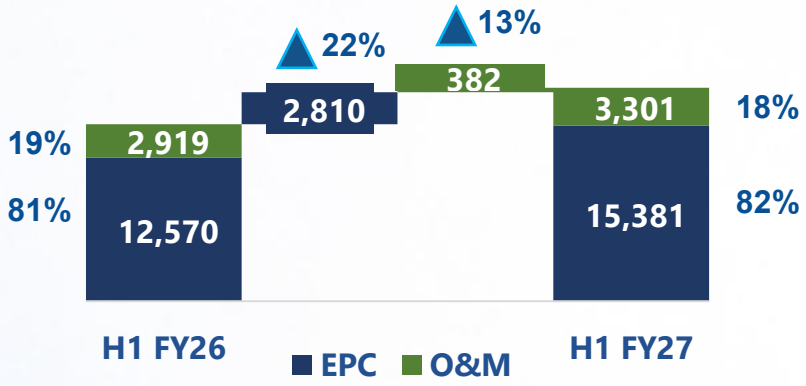


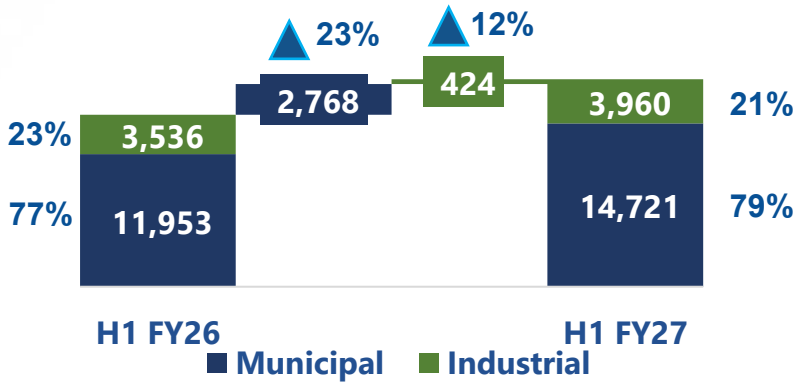
ORDER BOOK ANALYSIS – H1 FY'27

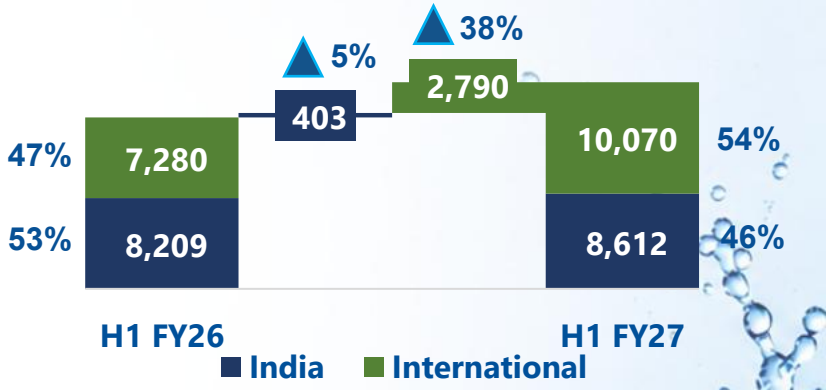
WABAG
sustainable solutions. for a better life.

INR Mn

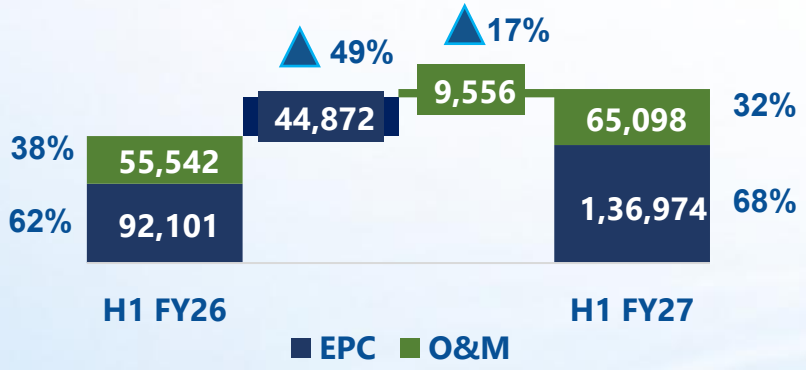
Revenue Growth (YoY) 21%

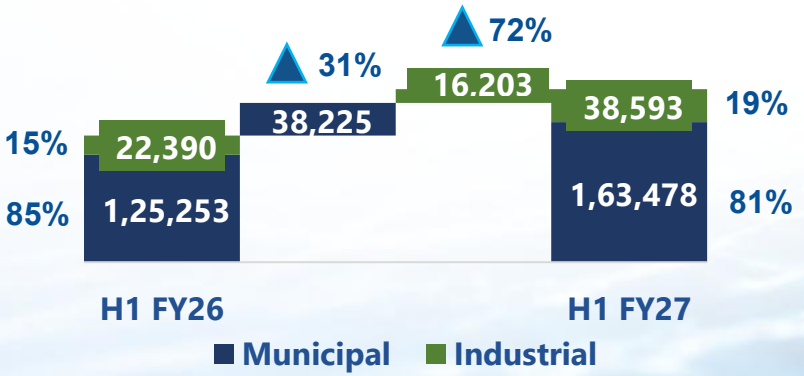


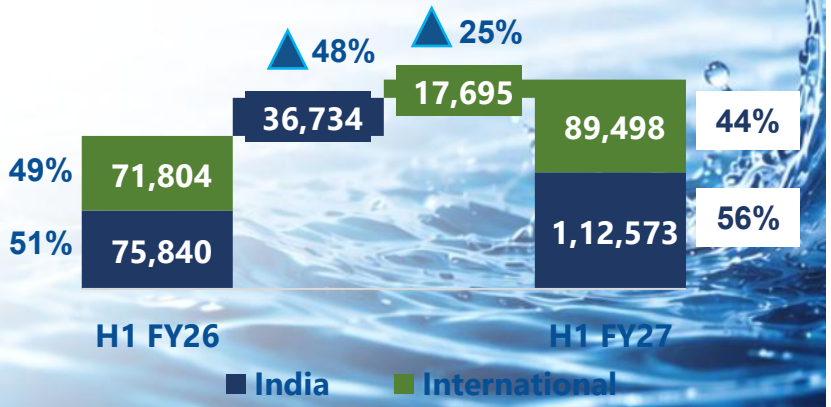




Order Backlog Growth (YoY) 37%







ORDER INTAKE BREAKUP – H1 FY'27

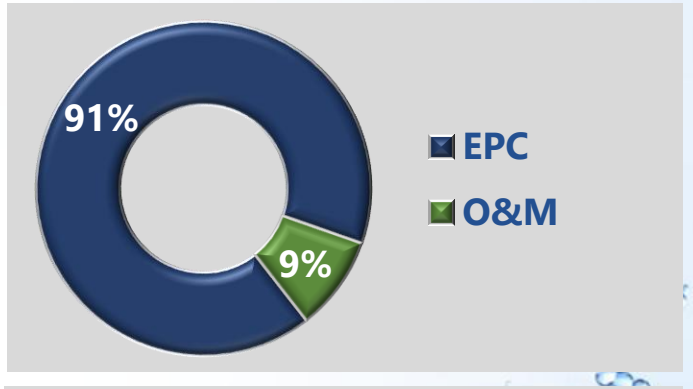
By Business Offering & Customer Segment

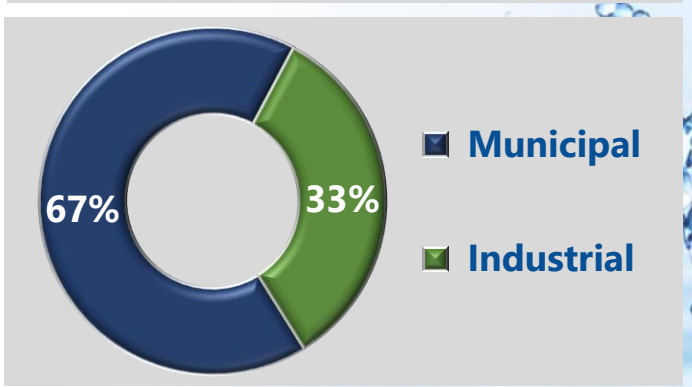
	Municipal	Industrial	Total
EPC	29,873	17,309	47,182
O&M	4,726	0	4,726
Grand Total	**34,599**	**17,309**	**51,908**

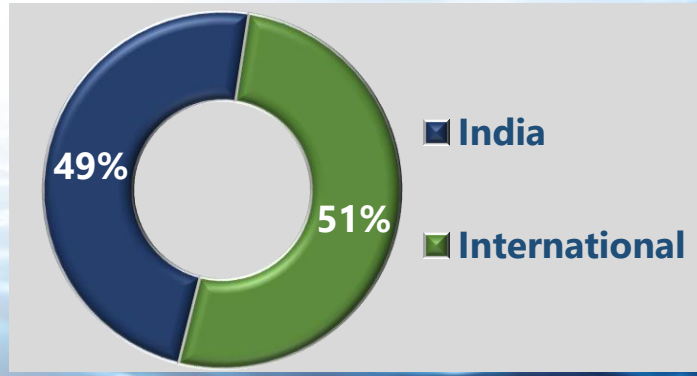
By Geography

INR Mn

	Total
India	25,195
International	26,713
Grand Total	**51,908**







Key Orders	Nature	Classification
272 MLD SWRO at Doha, Kuwait	DBO	Mega
201 MLD SWRO & 72 MLD Remineralization plants at Jamnagar, India	EP	Mega
86 MLD WTP at Vienna, Austria	EPC	Large
60 MLD STP at Ajman, UAE	DB	Large
100 MLD STP & 25 MLD TTP, Byramangala, 60 MLD STP at Bellandur, Bengaluru, India	DBO	Large

Excludes Framework

CLOSING BACKLOG – H1 FY'27

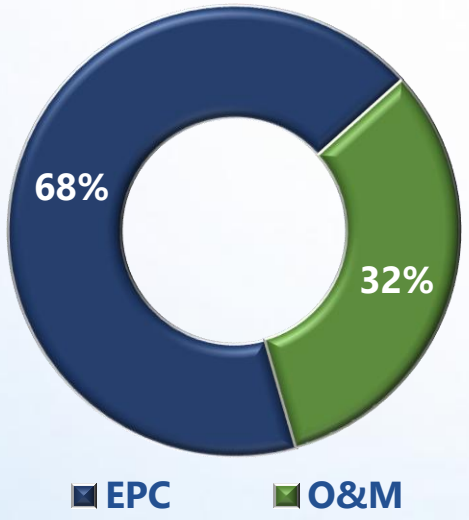
By Business Offering & Customer Segment

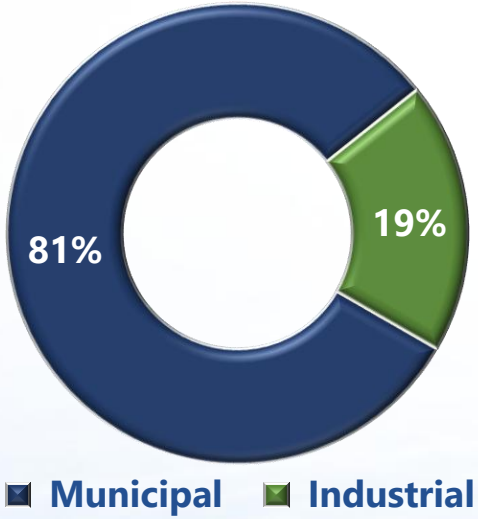
	Municipal	Industrial	Total
EPC	1,08,288	28,685	1,36,973
O&M	55,190	9,908	65,098
Grand Total	**1,63,478**	**38,593**	**2,02,071**

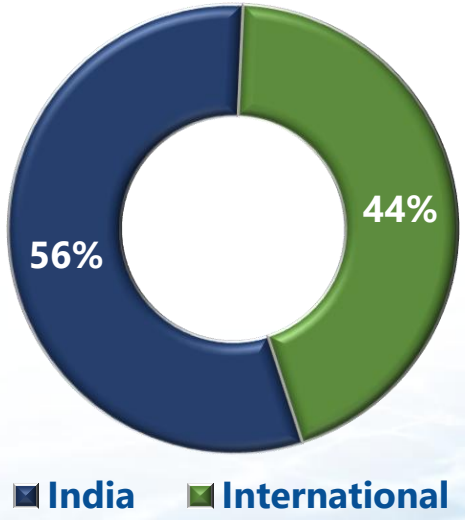
By Geography

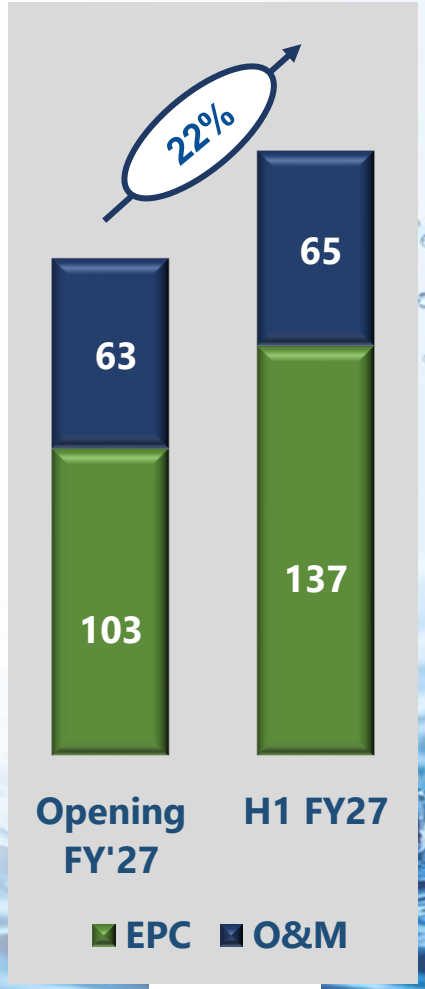
INR Mn

	Total
India	112,573
International	89,498
Grand Total	**202,071**









(INR Bn)

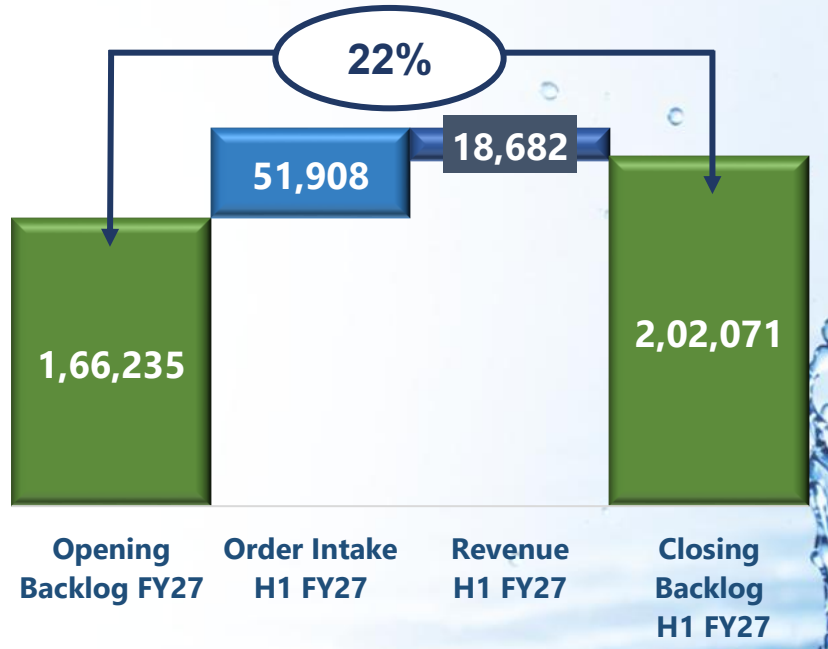
Excludes Framework

KEY PROJECTS IN ORDER BACKLOG

#	Client and Location	Capacity	Nature	Classification*
1	Saudi Water Authority, Yanbu Al-Bahr, KSA	300 MLD	Desalination	Mega
2	MEWRE, Doha, Kuwait	272 MLD	Desalination	Mega
3	RIL, Jamnagar, India	201 MLD	Desalination	Mega
4	CMWSSB, Perur, India	400 MLD	Desalination	Mega
5	CMWSSB, Chennai, India	Ring Main System	Water Grid	Mega
6	CMWSSB, Kodungaiyur, Chennai, India	45 MLD	RFOMT	Mega
7	Indosol, Andhra Pradesh, India	100 MLD	Desalination	Major
8	Lusaka Water Supply and Sanitation Company, Zambia	54+19 MLD	WWTP	Major
9	UPJN, Agra & Ghaziabad, India	O&M	OCOO (O&M)	Mega
10	BPCL, Madhya Pradesh, India	Water Block Package	RWTP/ RODM/ZLD	Large

*Based on Order Value

INR Mn



Awards & Recognition



Net Zero Energy - Certification

Awarded IGBC Net Zero Energy – Platinum Certification, the only commercial building in Tamil Nadu and among the Top 50 in India.



Global Water Awards 2026

Recognised as the winner of “Wastewater Project of the Year” for the Digha & Kankarbagh Integrated Wastewater Project in Patna.



Mahatma Lifetime Achievement Award

Mr. Rajiv Mittal, Chairman & Managing Director, WABAG, was honoured with the Mahatma Award 2026 for Lifetime Achievement in Social Responsibility & Social Impact.



IWA Project Innovation Awards ’26

WABAG’s 150 MLD Digha & Kankarbagh Wastewater Project, Patna, won Silver at the IWA Project Innovation Awards 2026 for Exceptional Project Execution & Delivery.



WABAG Wins Dual CSR & ESG Honours

Recognised with the Bharat ESG & Sustainability Awards 2026 and the CSR TIMES Awards 2026 (Silver) at the 13th National CSR & ESG Summit 2026.



Most Preferred Workplace 2026–27

Recognised as a Most Preferred Workplace by Team Marksmen for the fourth consecutive year.

THANK YOU

Company

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CIN - L45205TN1995PLC030231

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Group Chief Financial Officer

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